E Banc Trade Online: www.ebanctrade.com

Volume 4 Issue 8

September 2003

Banc Trader Trading Alternatives for Business for Lifestyle for You

E Banc Trade Contacts

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Tel: (07) 5437 7076 Fax: (07) 5437 7231 Email: realestate@outlookre.com

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Tel: 02 6282 5166 Craia Petroni Mob: 0413 743 866

NEW SOUTH WALES Broken Hill John Hughes Coffs Harbour Peter Hawkes Goulburn/Southern Highlands

Wayne Slattery Newcastle Mike Hancock NSW Central Coast Mike Hancock NSW North Coast Peter Honey NSW South John Worland Sydney Head Office Lynne McDowell Sydney Central West Linda Green Sydney East Ted O'Shannessy Sydney North Shore Mike Hancock Sydney Nth-Beaches Patrick Flower Sydney Outer S-W Kevin McNelis Joseph Dovolil Sydney South Kevin McNelis Joseph Dovolil Wollongong Tel: 024226 2882 Mark Mallinson Mob: 0418 975 224

SOUTH AUSTRALIA

Paul Humphries

Adelaide

Tel: 02 6651 4000 Mob: 0411 873 671 Mob: 0416 079 665 Tel: 02 4962 1650 Mob: 0412 216 037 Tel: 02 4962 1650 Mob: 0412 216 037 Tel: 02 6555 9144 Mob: 0428 282 826 NSW Northern Rivers Tel: 07 5437 7220 Tel: 02 6974 1194

Mob: 0407 373 351

Mob: 0412 385 594 Tel: 02 9831 5300 Mob: 0417 657 212 Tel: 02 9564 1455 Mob: 0417 297 720 Tel: 02 4340 5800 Mob: 0412 337 711 Tel: 02 4962 1650 Mob: 0412 216 037 Tel: 02 9971 6868 Mob: 0418 468 708 Tel: 02 9594 1706 Mob: 0413 949 595 Mob. 0403 020 051 Tel: 02 9594 1706 Mob: 0413 949 595 Mob: 0403 070 021

Tel: 08 8381 5014 Mob: 0410 317 753

FROM THE EXECUTIVE DESK



The E Banc Trade Executive Team are proud to announce the official incorporation of a community focused charity arm of our business, the E Foundation Inc. E Foundation Inc became incorporated on Tuesday 19th August 2003.

The E Foundation Inc is a newly created Not for Profit entity (born from the benevolent activities of E Banc Trade) that will offer assistance to charities, community and sporting organisations by way of trade and cash dollar funding and logistical support from experienced administrators and community workers.

Our goal is to assist any individual or group working towards a better world by helping the less fortunate, the environment, sporting entities, or our animal friends. Assistance may be offered by utilising the services of the E Foundation Inc in order to organise and run events, establish employment programs or to promote available services to the broader community.

We have already had a visionary meeting and preliminary work towards a number of projects is under way, including:

- The establishment of 'work for the dole' programs 1)
- Support of a 'youth for the environment' program that will assist in the clean up 2) and maintenance of a local creek area here on the Sunshine Coast
- The provision of a bus known as 'The Cultural Coach' to be offered, free of charge 3) to non-profit organisations to assist with transport needs

This is just a glimpse of what we will achieve with the E Foundation Inc. Stay tuned for constant updates on projects and charities that we are supporting. We believe that the Foundation will only further improve our image in the local community and show that E Banc Trade is committed to our community and membership body.

Happy Trading from the E Banc Trade Executive Team



In conjunction with

92.7 Mix FM Sunshine Coast Home Show and Outdoor Adventure Expo

E Banc Trade will hold an extravaganza event over the 3 day Home Show from October 17, 18 and 19 at the Kawana Sport Complex.

E Banc Traders have the opportunity to take a display site in our exclusive E Banc Trade marguee. Expressions of interest are being called for one of 42 display sites available to E Banc Trade members.

Cost of 3m x 2.5m site is \$750 with trade component of 50%. The site includes velcofriendly grey fabric along the back wall and two sides, and access to basic 10 amp. Car park space will be allocated at a designated parking area away from the marguee.

Furniture, feature lighting and signage is not supplied however this can be arranged through E Banc Trade. All sites must be taken for the duration of the Home Show, cannot be dismantled during the show, and must be set up prior to opening day.

This represents fantastic value for you to display at one of this region's biggest annual events, with an attendance of some 30,000 plus.

Email events@ebanctrade.com if you would like to reserve a site, or contact Steve Woods on 0403 048 855 for more information.

TASMANIA

Tasmania North David Baker Tasmania South George Moran Tasmania Central Dennis Davidson

Tel: 03 6327 1547

Mob: 0400 589 563

Tel: 03 6273 0651

Mob: 0428 757 161

Tel: 03 6273 4611

Mob: 0428 143 025

VICTORIA

Ballarat Tel: 02 5447 2113 Neville Maconachie Mob: 0418 346 307 Bendigo Tel: 02 5447 2113 Neville Maconachie Mob: 0418 346 307 Geelong Tel: 03 5221 9377 John Neskovski Mob: 0411 711 266 Goulburn Valley Tel: 03 5823 5555 Kate McNamara Melbourne Central Tel: 03 9888 9444 Ross & Di Cantelo Melbourne North Tel: 03 9484 4888 Paul Ammoun Mob: 0411 752 595 Melbourne Outer South Tel: 03 9800 4410 Anne Christoffelsz Mob: 0409 659 757 Mob: 03 9888 9444 Melbourne South Ray Hefferon Mob: 0416 117 136 Melbourne West Tel: 03 9687 9898 Michael Servais Mob: 0412 812 611 Mornington Peninsula Tel: 03 5978 8188 Guv Senior Mob: 0412 156 665 Wagga Wagga / Albury Tel: 02 6974 1194 Mob: 0412 385 594 John Worland

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CHECK IT OUT		
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E Banc Trade Online Classifieds

www.ebanctrade.com



Outlook Realty Pty Ltd has a variety of residential, commercial, and industrial properties as well as land and businesses for sale.

Check out the property section at www.ebanctrade.com

As is evident everywhere, a buyer's market exists resulting in an excess of property enquiries by intending purchasers and as it is on the cash market, so it is with us! Quality listings for homes with a trade \$ component in the selling price are in shorter Opportunities (although limited) for the purchase of commercial and supply. industrial property, and also for house and land packages, are still available to those members wanting to take advantage of the facilities offered by E Banc Trade.

Because of the very buoyant cash market, the component of E Banc Trade Dollars in the selling price is often at a percentage which would require a larger cash requirement than was the case earlier this year, but whatever the cash/trade ratio, the advantages of trading using E Banc Trade Dollars are indisputable. Consider that using E Banc Trade dollars as a component in the selling price has resulted in excess of \$300,000,000 in contracts being written during the past 3 1/2 years and this does not include real estate sales that have been privately negotiated during the same period. Surely this is proof that both the buyer and the seller have an advantage using E Banc Trade, and also the protection of E Banc Trade's philosophy in respect of fair trading is appreciated by E Banc Trade members.

Every effort is being made to satisfy all members' real estate enquiries - but at the moment there could be a delay for your particular requirement. There is one way that you could assist and this could be of great benefit to all members. Should you be aware of a property that would suit your needs, please advise us of the details e.g. Address, Price (if known), Agent details (if known). Representation will then be made on your behalf re the acceptance of an E Banc Trade dollar component in the selling price and/or arranging for an offer to be submitted to the vendor. Please note that if another agent has an exclusive listing or sole agency to market the property, any contract eventuating from such enquiry will be submitted to the vendor via that agent.

Wishing all members "Successful Trading".

For Real Estate Enquires

Email realestate@outlookre.com Phone (07) 5437 7076



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Administration Notes

MARKET VALUE ON BID 'N' BUY & CLASSIFIEDS

Price is a funny word. You have to relate it to something and really evaluate the "true value" of an item. However our philosophy of "Right Price - Trade Component Negotiable" ensures that traders are not forced into taking more trade than they can manage, as they have the option to negotiate the trade component. This in turn ensures that there is less likelihood of prices being unfairly increased.

E Banc Trade actively works to ensure member prices are not inflated, particularly when displaying items on our E Banc Trade Bid 'n' Buy and Classifieds sites. We are firm believers in free enterprise and competition and we are also interested in maintaining the credibility of the E Banc Trade dollar. For this reason all items are screened before appearing on both our Bid 'n' Buy and Classifieds sites. We use multiple analysis methods in researching accurate pricing on our sites. We consult our many trade members, web sites including www.redbook.com.au and www.tradingpost.com as well as other various classifieds advertisements and online search engines. Members who may have their pricing questioned will always be given an opportunity to discuss their pricing strategy with an E Banc Trade representative in order to resolve any pricing issues.

E Banc Trade will always do their best to prevent inflation of the trade dollar, however if you feel that some pricing may be questionable on any of our sites or promotional material then please let us know by contacting Head Office at hq@ebanctrade.com and we will investigate all enquiries.

Bid 'n' Buy & Classifieds can be viewed at www.ebanctrade.com

MEMBERSHIP DIRECTORIES

E Banc Trade prints hardcopy membership directories approximately every two weeks to allow for changes, and we have seen recent new member sign-ups totalling 100 new members a week. This makes our directory outdated fairly quickly. Whenever you are searching in the membership directory, check the date in the bottom left hand corner, as you are probably searching in an old directory. You can search the most up to date membership directory online at www.ebanctrade.com or you can download the directory from the Member's Section on our web site. Alternatively you can have a hard copy National Directory mailed to you by filling out the Directory Order form found on our web site. To keep directories as accurate as possible please contact us about any

Download Directory Order Form at http://www.ebanctrade.com/data/directory.htm changes you may have.

SEMINAR REPORT

Great reports have been received from our seminar team who have just returned from Canberra, Gosford and Sydney North. Every time our seminar team goes away they seem to come back with further opportunities realised and many great reports from our membership and licensees.

Comments on our seminars have indicated that our presentation is simple, effective, easy to understand, well presented and consists of valuable input on how E Banc Trade can work for small business. We must be doing something right!

Sometimes it may seem that seminars are a lot of effort for little return however on this trip in particular we have had people show interest in E Banc Trade licensees for the USA and United Arab Emirates. We continue to grow globally with people also showing interest in Sri Lanka and Italy! Many of these expressions of interest would go unnoticed if we didn't have our seminar team on the road.

Seminars are a winning formula and E Banc Trade Head Office is committed to ongoing communication with all licensee areas. We look forward to visiting your area soon!

For information on up coming seminars email darryl@ebanctrade.com

New Licensees

E BANC TRADE CONTINUES TO GROW

The consistent increase in E Banc Trade membership numbers means we are constantly opening new licensed areas. Below is an update on all the latest licensees joining E Banc Trade as we continue to grow into the largest Trade Exchange in the country!

> Ballarat - Neville Maconachie Caboolture - Mark Craig Rockhampton - Cameron Arnold Tasmania Central - Dennis Davidson Tasmania South - George Moran

We continue to believe in our guiding principles that state '*Licensees are most important to continued growth, as are staff and members*'. Please make our new licensees feel welcome and let's do our best to assist them in getting their new areas off the ground.



Sponsorships





E Banc Trade is a proud major sponsor of the Jack Daniels Racing Team.

Brett Stevens owns the team and races both cars and motor bikes in national competitions but also devotes much of his time and efforts to fundraising events for charitable causes.

An E Banc Trade dollar sponsorship has allowed Brett to release further cash towards these events while he covers many of his Jack Daniels Racing expenses using our Trade dollar sponsorship.

E Banc Trade wishes Brett Stevens and the Jack Daniels Racing team all the best for the remainder of the 2003 season and we look forward to providing ongoing support.

All the team at E Banc Trade would also like to congratulate Brett on his marriage to Katherine Peate. We wish you all the best for your future as you begin your prosperous and successful life together!

For more information on Sponsorships, please contact our Sponsorship Coordinator Chris Sun

Email sponsorships@ebanctrade.com Phone (07) 5437 7220





Outdoor Living in Stafford, North Brisbane for your BBQ and outdoor furniture needs. E Banc Trade has 6 x \$50.00 vouchers at 70% trade, (\$35 Trade) and \$15 Cash.

Enchilada's Mexican Restaurant at Aspley, North Brisbane and Scarborough, Redcliffe. E Banc Trade has 11 x \$50.00 vouchers at 80% trade, (\$40.00 Trade) and \$10.00 Cash.

MORE INFORMATION

www.ebanctrade.com

| Email Meg at meg@ebanctrade.com | Phone Meg at E Banc Trade Head Office 07 5437 7220

Wanted

NEW E BANC TRADE SALES CONSULTANTS

E Banc Trade is interested in empowering its membership base to sign up prospective new members so we can continue to provide you with an ever increasing community and membership based Trade Exchange. The following procedure will apply to all members who wish to actively pursue new membership sign ups on behalf of E Banc Trade.

E Banc Trade has a legal obligation to provide full disclosure of all fees, services and membership obligations prior to a business joining our trade exchange. For this reason, we have not made the application form available for download from the corporate website, and direct members to use the online application form when signing up referral businesses. This allows the prospective member to view all our information, and more particularly, our Rules and Regulations, which must be read and understood before completing an application for membership.

Where the prospective member does not have access to a computer or the Internet, Head Office can arrange for an E Banc Trade Sales Consultant from the local area to visit the existing member's referral to complete the application form, or the prospective member may prefer to visit the local office to find out more about E Banc Trade.

E Banc Trade is happy to provide training to anyone who wishes to sign up new prospective members to the E Banc Trade Exchange. You can register your interest in receiving specific E Banc Trade Sales Training by contacting Barry Gorman at E Banc Trade Head Office (email barry@ebanctrade.com or phone (07) 5437 7220). All E Rewards members who sign up new prospective members will be reimbursed according to the existing E Rewards system in place.

Those who successfully complete the training will be provided with an E Banc Trade Sales Kit and the appropriate membership documentation so they are able to completely oversee and facilitate the sales process from start to finish. We look forward to welcoming you as part of the E Banc Trade sales team.

TRADE DAY

Brisbane 50% Trade

on near wholesale prices

PHOENIX WHOLESALE NURSERY

WHERE: 306 Haigslea - Amberley Road Walloon Q 4306

WHEN: Saturday 13th September 2003, 8.00 am to 4.00 pm.

PHONE: 07 3424 6954 - 0413 492 500

WHAT: Plants (seedlings to semi advanced)

ALL E BANC TRADE MEMBERS WELCOME

E Foundation^{INC}

As you may be aware, E Banc Trade has developed a significant sponsorship program that currently takes in 341 sponsored organisations and individuals. To date we have predominantly assisted the community through trade dollar sponsorships only. However, on Tuesday August 19th the E Foundation Inc was officially incorporated with Queensland Fair Trading in Brisbane.

We still have some administrative matters to attend to before we become a registered charity with the relevant tax status that will allow our E Banc Trade membership to assist us in making a better world. Our membership will be able to donate cash and trade and receive a tax deduction for the contribution. We are setting up the Foundation to assist every cause that works towards a better world for future generations.

Our members and the wider community will be able to receive funding and administrative assistance from the E Foundation, to manage community projects across the country. As an Incorporated Association the E Foundation is eligible to apply to government, private and public organisations for cash funding. Combining this resource with our trade dollar resource will allow us to use the vast range of services available through the E Banc network to complete projects that are of community value.

This is only the beginning of what we will achieve through the E Foundation Inc. In the very near future you will see even bigger advances by the big hearted crew of the E Foundation in helping to streamline our efforts and play a major role in all fields of community and charity work. We look forward to sharing with you the great possibilities that we are creating, and with your assistance and participation, we will improve the general situation of life on our beautiful planet.

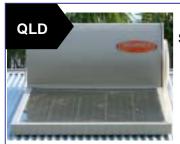
Brett Skjonnemand, Executive Officer, E Foundation Inc

Supporting Ozzieconnects

E Foundation is giving support to an amazing team of individuals who have developed their own charity that raises money for Australians in need. Ken McNamara (not our E Banc Trade licensee in Shepparton) is a rural fire fighter who, after seeing first hand the devastation that fire reaps on whole communities, decided that he could do more for his fellow Australians in their most desperate time of need.

Ozzieconnects was born after Ken completed two walks covering several thousand kilometres and raised \$130,000 for the victims of bush fires. He set off on another walk on Sunday, August 31st, to again help his fellow Australians who have lost so much to this devastating natural disaster.

This walk will take in about 200 stops to raise money by hosting BBQs at every Bunnings warehouse on the walk route. We look forward to our membership supporting Ken in his efforts by seeing him when he comes through your town. For a list of where and when Ken will be, please log onto the E Banc Trade website and check out the World Aid page.



Hastings Distribution

Solartech solar hot water systems now available

300 Litre (suitable for most 4 bedroom homes) \$2750.00 (inc GST)

25% Trade

Contact: Ross Hastings Mobile: 0413 960 702 Address: 15 Brookvale Drive, Underwood



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Members' Market





Zone 3 is a fun, interactive laser tag game that almost anyone can play. You don't have to be super fit or a sharp shooter to have fun.

Zone 3 is great for corporate bookings, hens and bucks nights, birthday parties and everyday games.



Contact: Alison Geatches

Phone: 07 5536 7488

Email: zone3coolie@zone3coolangatta.com.au

Address: Level 2, Showcase on the Beach, Marina Parade, Coolangatta Qld 4225



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Offices available from 56 - 213 square meters (can be subdivided)

Air Conditioned *** Carpeted with Fit-Out Communications Wiring *** Lock-Up Car Accommodation Private Facilities & Kitchen *** Excellent Signage

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Vic Lambros 0413 975 854 Susan Jacobsen 0411 711 161

QLD

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Bookings Essential

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Phone: (03) 9593 8366



Address: St Kilda Sea Baths Complex 10-18 Jacka Boulevard. St Kilda Vic 3128



Salsa dance classes for beginners \$10 per person per class

100% Trade for first class [SEPTEMBER ONLY]

Mooloolaba Bowls Club Monday 7 - 9pm Villa Noosa Hotel Friday 8 - 11pm

CALL CAROL 07 5479 1120 or 0414 680 270

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The Aeropup is a two seat, side by side, light aircraft supplied in kit form and capable of 100 knots cruise speed

We are the manufacturers and sell direct

We don't supply engines/instruments/covering fabric but do arrange a wholesale price on these items for you where possible

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AQUARIUS

30% TRADE Contact: John Cotton Phone: 08 8388 4349 Web: www.aeropup.com

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 MASSAGE & BODY TREATMENT CENTRE

 Aquarius Massage & Body Treatment Centre located in Caloundra is offering a special for E Banc Trade members during September

Buy 3 Coral Moon or Arbre skin care products

50% TRADE

and receive 10% discount on your purchase Then you can take up the offer of a Deluxe Facial

100% TRADE

(only with the product purchase)

BOOK NOW so you don't miss out Limited appointments available

Address: Shop 6 Grand Pacific Resort 38 Esplanade Bulcock Beach 4551 Phone/Fax: 07 5437 2489 Email: aquariusmbtc@bigpond.com.au



50% TRADE

E-TEC BUSINESS CENTRE

Mul tifunction Laser Printer

Print - Fax - Scan - Laser - Duplex - 600x600 dpi

- Powered by 12MB Memory
- \$1395_00 INC 16 pages per minute
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 - Precision colour scanning
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 - 3 Seconds per page fax tx
 - 250-sheet cassette per paper tray
 - 1 touch dial to 10 locations
 - Speed dial to 50 locations
 - 2MB to receive up to 160 pages

Built-in 33.6 kbps modem
 33 Bathurst Street Launceston Tas 7250
 Phone: (03) 6334 4633 Fax: (03) 6334 2525

Email: etec@bigpond.com

SA

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NSW REECE'S OLYMPIC MOTEL Address: Masons Parade, Gosford Phone: 02 4324 7377 Fax: 02 4323 4213 WWW.reecesmotel.com.au 40% TRADE New Construct FREEWAY SYDNEY - NEW CASTLE FREEWAY Karlong West Gosford Gosford

All our units include private facilities with the convenience of tea making, refrigerators and direct dial phones and, of course, radio and colour television.

REBGE'S OLYMPIC NOTEL

To suit the climatic conditions, each unit is air conditioned, and has electric blankets for those chilly nights.

Our poolside courtyard provides a barbecue area with umbrella shaded tables and lounges for soaking up the sun. For those guests who wish to prepare their own meals, a fully equipped kitchen/dining room is available for their use.

We cater for families, with laundry and ironing facilities, and we provide the safety of off-street parking. We are proud of our 31/2 diamond NRMA rating.

Our motel is situated on Masons Parade, directly opposite the Gosford Olympic Pool and boat ramp, on the fabulous Brisbane Water. All rooms are within a delightful garden setting, complemented by Orange trees. Within a short walking distance you can visit either the Central Coast Leagues Club or the Sailing Club, both of which have fine restaurants. A variety of other quality restaurants are also within walking distance.

There is a bus service at the door and Gosford's City Centre is only minutes away where you can find a large range of shops catering for all tastes, plus a library and business houses. A cinema complex is available at Erina Fair shopping centre.

QLD

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Contact: Sid Ferguson Mobile: 0418 758 6311 Email: tundawenna2@yahoo.com.au QLD

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50% TRADE

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Contact Jim Strongman	\$11 000
Phone 07 3841 8937	CASH
Fax 07 3841 8938	\$11500
Mobile 0418 734 256 Email jstrongman@bigpond.com	TRADE

QLD

WINDSOR ROAD SWIM SCHOOL

LEARN TO SWIM

50% TRADE

Your child will benefit fro.

*** Warm, comfortable conditions ***
*** Qualified, experienced teachers ***

- *** Sequential, child centred programme ***
- *** Encouragement awards—certificates ***

The programme includes

*** Learn to swim classes—5 months to adult

*** Squad training to competitive level *** *** Aquarobics—free crèche ***

Phone: (07) 5441 3200

Address: 17 Windsor Road Nambour Qld 4560

