

Banc Trader

Trading Alternatives for Business for Lifestyle for You

E Banc Trade Contacts

QUEENSLAND

Head Office- Sunshine Coast
Tel: 07 5437 7220 Fax: 07 5437 7230
Freecall 1800 675 092 (Authorisations within
Australia only)
Email: hq@ebanctrade.com

Outlook Realty

Tel: (07) 5437 7076 Fax: (07) 5437 7231
Email: realestate@outlookre.com

Licenseses

Brisbane North Tel: 07 3356 8811
Matt & Cecilia Darragh Mob: 0421 282 716
Brisbane South Tel: 07 3423 2000
Matthew Pritchard Mob: 0422 220 008
Deborah Pritchard Mob: 0422 220 015
Brisbane West Tel: 07 3424 6954
Val Scott Mob: 0413 492 500
Caboollure Mob: 0427 522 222
Mark Craig
Capricornia Tel: 0414 777 432
Cameron Arnold
Gold Coast Tel: 07 5502 0377
Adrian Brunker Mob: 0422 878 227
Gold Coast South Tel: 07 5522 1334
Joanne Hamblyn Mob: 0404 205 231
Gympie & Sunshine Coast Hinterland
Charles Shewring Tel: 07 5485 2240
Mob: 0417 792 944
Mackay Tel: 07 4955 7524
Dale Shearer Mob: 0418 744 100
Townsville Mob: 0438 581 331
Dale Shearer Mob: 0418 744 100
Tropical North Old Tel: 07 4033 0099
Stephen Gollinelli Mob: 0421 396 064
Wide Bay & Burnett Tel: 07 4154 3915
Ron Goldsmith Mob: 0415 252 985

AUSTRALIAN CAPITAL TERRITORY

Craig Petroni Tel: 02 6282 5166
Mob: 0413 743 866

NEW SOUTH WALES

Coffs Harbour Tel: 02 6651 4000
Peter Hawkes Mob: 0411 873 671
Newcastle Tel: 02 4962 1650
Mike Hancock Mob: 0412 216 037
NSW Central Coast Tel: 02 4962 1650
Mike Hancock Mob: 0412 216 037
NSW Northern Rivers Tel: 07 5437 7220
Sydney Head Office Tel: 02 9831 5300
Lynne McDowell Mob: 0417 657 212
Sydney East Tel: 02 9362 1331
Grant Dwyer Mob: 0411 337 711
Sydney North Shore Tel: 02 4962 1650
Mike Hancock Mob: 0412 216 037
Sydney Nth-Beaches Tel: 02 9971 6868
Patrick Flower Mob: 0418 468 708
Sydney Outer S-W Tel: 02 9594 1706
Kevin McNelis Mob: 0413 949 595
Joseph Dovolil Mob: 0403 070 021
Sydney South Tel: 02 9594 1706
Kevin McNelis Mob: 0413 949 595
Joseph Dovolil Mob: 0403 070 021
Wollongong Tel: 024226 2882
Mark Mallinson Mob: 0418 975 224

SOUTH AUSTRALIA

Adelaide Tel: 08 8381 5014
Paul Humphries Mob: 0410 317 753

CHECK IT OUT



E Banc Trade Online Classifieds

www.ebanctrade.com

FROM THE EXECUTIVE DESK

ISO 9001 ACCREDITATION ACHIEVED

After 18 months of hard work, our ongoing commitment to becoming a Quality Assured organisation has seen E Banc Trade become the first Trade Exchange to become ISO 9001 accredited. This means that we have a management system in place that ensures consistent quality in providing the services incorporated in our Trade Exchange. This accreditation adds value to E Banc Trade and takes us one step closer to becoming the number one Trade Exchange on the planet! ISO 9000 is a powerful accreditation to have obtained in light of our growth overseas as many companies will only deal with organisations that have this accreditation.

Congratulations to our Head Office team who have successfully achieved this landmark in the history of E Banc Trade and we now look forward to implementing ISO 14000 'Environmental Management' as part of our overall management system. E Banc Trade is also committed to the environment and ensuring that our business has as minimal an effect on our environment as possible.

Certified ISO 9001 by



MAKING E BANC TRADE WORK FOR YOU

There is nothing magical about trade. Those who work at it will benefit most. We have over 9000 members world wide and are equally strong in real estate and in goods and services and our team is ready to help you use the E Banc Trade system to your advantage!

By using the E Banc Trade system to its fullest potential there will always be a way to spend your trade dollars. Following are some key tips to bear in mind when making the E Banc Trade system work for you.

Always keep in mind that by using the E Banc Trade system you have already created extra business that you would not normally have, and it has generated both cash and trade dollars.

The extra business has increased your market share and improved profit levels and we all know, the best advertising is word of mouth. Quite often a job well done for an E Banc Trade member will be referred to other members and those on the cash market.

Read our website, newsletters and email bulletins because they contain valuable trader information and latest news concerning E Banc Trade that will assist you in spending down your trade dollars.

Don't let your trade dollars accumulate before you even think about spending them, when all that time you could have been spending trade on day-to-day expenses! If you are ever in doubt or unsure on how to spend your trade dollars then call your local licensee or our Head Office Customer Support team. E Banc Trade always has trained professionals ready to take your call to help you spend!

Don't forget our right price philosophy. At E Banc Trade we endeavor to correct instances where people inflate their prices. But remember, you will always come across different prices when getting quotes from more than one company. You will notice price variations on the cash market when looking for quotes on goods and services and in the same way you will notice this on the Trade market as well. You will always get different prices from different companies. So sometimes the perception is different from reality. You may think someone is inflating their prices, when really they just happen to be differently priced from the company you were previously quoted from.



We encourage all of our members to be fair including both those quoting and those receiving the quote.

Keep updated and keep in touch with your local licensee and we welcome your call at Head Office.

Happy Trading from the E Banc Trade Executive Team

TASMANIA

Tasmania North
Theresa Beck Tel: 03 6343 3135
 Mob: 0410 091 110
 Tasmania South
George Moran Tel: 03 6273 0651
 Mob: 0428 757 161
 Tasmania Central
Dennis Davidson Tel: 03 6273 4611
 Mob: 0428 143 025

VICTORIA

Ballarat Tel: 02 5447 2113
Neville Maconachie Mob: 0418 346 307
 Bendigo Tel: 02 5447 2113
Neville Maconachie Mob: 0418 346 307
 Geelong Tel: 03 5221 9377
John Neskovski Mob: 0411 711 266
 Goulburn Valley
Kate McNamara Tel: 03 5823 5555
 Melbourne Central
Ross & Di Cantelo Tel: 03 9888 9444
 Melbourne North
Paul Ammoun Tel: 03 9484 4888
 Mob: 0411 752 595
 Melbourne Outer South
Anne Christoffelsz Tel: 03 9800 4410
 Mob: 0409 659 757
 Melbourne South
Ray Hefferon Tel: 03 9888 9444
 Mob: 0416 117 136
 Melbourne West
Michael Servais Tel: 03 9687 9898
 Mob: 0412 812 611
 Mornington Peninsula
Guy Senior Tel: 03 5978 8188
 Mob: 0412 156 665
Tony McMillan Tel: 0413 156 665

WESTERN AUSTRALIA

John Holt Tel: 08 9228 9929
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INTERNATIONAL OFFICES

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 Negeri Sembilan Tel: +60 1 2688 5188
SF Chen

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Zuid-Holland Mob: 06 4809 9248
Robby Ydema

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 Email: vietnam@ebanctrade.com

www.ebanctrade.com

outlook
 REALTY

Outlook Realty Pty Ltd has a variety of residential, commercial, and industrial properties as well as land and businesses for sale.

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BUSINESSES FOR SALE

MOTEL LARGE INLAND TOWN

ID: 437 22 Ground level units,
 Licensed restaurant,
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Located approx.
 2hrs from Brisbane

Will suit management situation



PRICED AT

\$1,300,000

(\$1,000,000 Cash / \$300,000 E Banc Trade)

For Real Estate Enquires

Phone (07) 5437 7076 | Email realestate@outlookre.com

Welcome W.A



As mentioned in our previous E Banc Trader, we are pleased to announce that we have members in every state in Australia! Western Australia is on board and growing extremely fast. We are also pleased to announce your new licensees, John and Ethne Holt, who have just completed training at Head Office. John and Ethne have our 100% support in developing E Banc Trade over in the west!

In order to inform our entire membership of the growing number of traders in Western Australia we are displaying all Western Australian traders in this month's edition of E Banc Trader. Check out the Members Market section in this month's E Banc Trader for a comprehensive list of all WA members.

Don't forget that you can download directories for all our states and countries from the E Banc Trade Corporate web site www.ebanctrade.com and if you have any enquiries about members from Western Australia, around the nation, or around the globe, our customer support team are always ready to take your call!

Join with us in welcoming Western Australia to E Banc Trade and have a good read on the goods and services



SUNSHINE COAST CHRISTMAS CLOSURE

Head Office and the warehouse will close from Saturday 20th December for the Christmas break. The Warehouse will remain officially closed until Monday, January 19th, however Head Office will operate on a skeleton staff from January 5th to handle licensee and member enquiries.

If you have any questions, don't hesitate to call Head Office on (07) 5437 7220.



E Foundation ^{INC}



IMPACTING VIETNAM

"QUE HUONG" CENTER



OUR MISSION - The Central Homeland Charity believes that everybody has the right to be independent and equal, has the power to choose, and to

live their life to its fullest potential. Special equipment and adaptations can change someone's quality of life. The right equipment can mean the difference between relying on friends and helpers, or remaining independent and in control of your own life. Equipment can enable a person to continue with the things in life which they enjoy most, such as gardening, sport, reading as well as being able to continue working and supporting themselves. Having founded this charity, Tieu Huong collaborates with others to provide support and opportunities to the most vulnerable. The E Foundation is committed to resourcing the Que Huong Center through its ongoing fundraising events and support.

HISTORY - Huynh Tieu Huong is dedicated to serving the "poorest of the poor", and the "orphans" found in the Vietnamese community. 13 years ago Huynh Tieu Huong joined Vietnam disabled children aid association and in the last year she founded Central Homeland charity. Supporting Community Life is one of the most important goals of the Homeland of charity. Today we reach out to victims of hunger, homelessness, substance abuse, disabled children, abandoned kids, and persons living with AIDS and other disabling diseases. Tomorrow, who knows? Wherever the need arises, Homeland charity will respond with love and service. Throughout its history, the Homeland charity has provided comfort to many people, especially handicapped children and orphaned children. The Homeland charity continues this mission as it faces the challenges of finding ways to humanize technology, promote human development and effectively address more complex social issues.

For more information on E Foundation, contact Brett Skjonnemand

Email info@efoundation.cc
Web www.efoundation.cc
Phone (07) 5437 7220

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we invite you all to experience our new look and our exciting new summer menu!

TUESDAY NIGHT IS E BANC NIGHT

100% EBanc (food only)

\$18 ALL YOU CAN EAT PIZZA & PASTA

Lunch & Dinner 7 days & Brunch from 10am every Sunday

We always trade 50 / 50

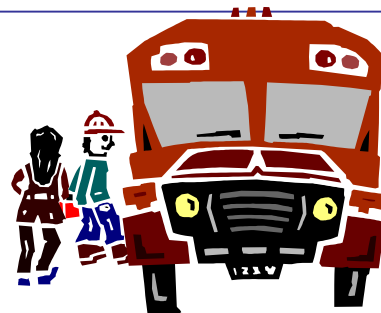
HURRY - BOOK NOW FOR CHRISTMAS FUNCTIONS!

Call John Or Anna To Discuss Our Great Menu Options!

38 Brunswick St, New Farm 4005

Phone: 3358 1422

* offer is only valid until 31/11/03



CULTURAL COACH IS COMING SOON

The E Foundation has made a submission to the Government for a grant to purchase a commuter bus that will be affectionately known as the E Foundation Cultural Coach. Once purchased, this coach will be sponsored by local businesses and made available to non-profit organisations to assist with their transportation needs.

You will see the cultural coach assisting the community from youth groups transporting young people to their events to transport assistance for groups providing services to residents in retirement villages. The E Foundation looks forward to providing this much valued service in the near future.

Events

E BANC TRADE AUSTRALIAN LEGENDS OF LEAGUE

AUSTRALIA vs GREAT BRITAIN
NOVEMBER, 2004



Aussie Legends

Vs



England Legends

London, England has been put on alert as rugby league fans get ready for the second wave of the 'Aussie Onslaught' set to hit their shores on November 7th—via Manchester! Tour Manager Steve Woods of the Sunshine Coast Qld has in ten days, in conjunction with his position as National Events Manager for E Banc Trade, assembled some of our best Australian Rugby League Legends to go over and take on the Poms!

This will see for the first time, two green and gold rugby league squads in the UK at the same time bringing with them some past and present champions of the game. English fans have warmed to the occasion with the ARL Kangaroo Test matches already sold out! The only other likely option for seeing the Aussie players will be the Australian Legends rugby league matches and memorabilia auctions.

The Legends event is about giving back to the community and all proceeds will go to the E Foundation, Australia's newest charity, and the Bluebell Wood Children's Hospice in the UK.

TRADE EXTRAVAGANZA HAILED A GREAT SUCCESS



In conjunction with 92.7 Mix FM Sunshine Coast Home Show and Outdoor Adventure Expo, E Banc Trade held its annual Trade event over the 3 day Sunshine Coast Home Show on October 17, 18 and 19 at the Quad Park.

E Banc Traders had the opportunity to take a display site in our exclusive E Banc Trade Marquee. It was a great opportunity to display at one of this region's biggest annual events, with an attendance of some 30,000 plus people and we are sure to be conducting similar events in conjunction with the Home Show in the future.

We saw multiple new member sign-ups over the three days and had a great opportunity to let the Sunshine Coast know that E Banc Trade is a thriving international Trade Exchange that offers many exclusive benefits to it's members.

The Home Show was plastered with E Banc Trade caps and balloons that stirred up plenty of interest and the entertainment and giveaways were going non-stop all weekend.

The weekend was topped off by the E Banc Trade Marquee winning the '2003 Sunshine Coast Home Show Innovative Marketing Award'. E Banc Trade Head Office was very happy with the result from the weekend and will keep all members posted on future trade events.

bid'n'buy

Buy and Sell goods at Bid 'n' Buy using the E Banc Trade philosophy
'right price, trade component negotiable' www.ebanctrade.com

In Appreciation...

Its always nice to know when you are appreciated as an organisation and at E Banc Trade we are always receiving letters of encouragement and certificates of appreciation for the support that we offer to our local community. We thought that this month we would share with you some appreciation that we have recently received here at Head Office.

LETTER OF ENCOURAGEMENT



Dear E-Banc Team,

I just wanted to thank you all for rallying behind our business at the Mix FM Sunshine Coast Home and Outdoor adventure show. It was E Banc Trade that made the show a huge success for our business.

I have got to say that as a new member I am most impressed with the team support offered by E Banc Trade. I have seen nothing like it before. The show was a two fold success for us as we were able to network with other E Banc members and make strategic alliances that will assist the future of our business.

I am also most impressed with the response I received using the Classifieds on the E Banc website. I was inundated with calls and moved a lot of excess wholesale stock in 2 days - that is amazing as the products I sell have fairly low prices.

I will certainly recommend E Banc Trade to all my friends in Business and look forward to the future as an E Banc member.

Kind regards,
Sheree Russell
Director Cleaning Cloths Direct

<http://www.cleaningclothsdirect.com>
sheree@cleaningclothsdirect.com
PO Box 223 Mapleton Qld 4560 Australia
Phone: 61 7 5478 6456 Fax: 61 7 5478 6457



Mountain Creek State High School
9th Annual Awards

Community
Award

"In appreciation of your support to
Mountain Creek State High School"

Is presented to

Ebanc
Trade

Greg Peach

Greg Peach
Principal

Member of the Council of International Schools



E BANC TRADE COMMITTED TO SCHOOL'S SUCCESS

One of E Banc Trade's sponsorships is with Mountain Creek State School in Queensland.

Mountain Creek is one of the country's most innovative state schools and often receives prestigious awards and accolades for their initiatives undertaken as a government funded school.

E Banc Trade is committed to assisting with sponsorship that enables the school to spend down on vital inventory required and continually helps the school on an ongoing basis to conserve cash and allow funds to be geared towards their ongoing initiatives and programmes.

The official Community Award received this year by E Banc Trade is pictured (left) and will be added to the many other prestigious awards and certificates of appreciation received at E Banc Trade. Remember, E Banc Trade is committed to the community and understands the value and power of placing community values first.

Congratulations!

Members' Market

VIC

VAINER OPTICAL

Gucci Sunglasses
available on

50% TRADE

while current stocks last



\$10 cash to be paid for postage

Contact: Igor Vainer **Phone:** 0410 531 737

Address: 133 Carlisle Street, Balaclava, VIC

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WINNIES MAROOCHY RIVER B & B SPECIAL



Pre-Christmas Special

50% TRADE

Rena and Anthony are offering all E Banc Trade members a Pre-Xmas special package of 4 days and 3 nights for \$100 dollars cash and \$100 trade, Mon to Thurs (per double)

This price includes a sumptuous breakfast.

Situated in the heart of Maroochydore with river views and close to beaches, Sunshine Plaza, cinemas and a host of restaurants.

Book now !

Contact: Reana Pyburn **Phone:** 5443 4953

VIC

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Supplying a huge range of Computer Products from Desktop Computers, Laptops, Software, Printers and Consumables across Australia.

This months special is Norton Antivirus 2004 at \$99.00. Protect yourself from all the latest viruses with this quality software..

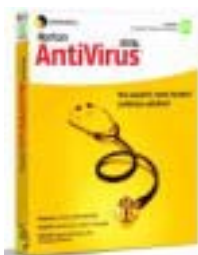
50% TRADE available

Contact: Lucy Homan

Phone: 03 9625 0181

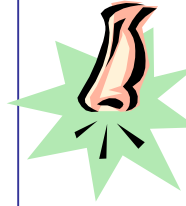
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ALLERGY BUSTERS can treat your bedroom, including sanitising your mattress, pillows and carpet.

Dramatically improve your sleeping environment by killing and removing these dangerous bedfellows. Ordinary vacuuming won't do it, but we can!

Contact us for expert advice... and your no cost demonstration and allergen test...

Services available on

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beyond!
noosa's great escapes.



Noosa's most popular cruising and tour company Beyond Noosa have made a move from Noosaville to the Noosa Harbour Marine Village and are offering

50% TRADE on tours!

Beyond Noosa can now be found next to the Visitors Information Centre & Tourism Noosa, right in the heart of the Noosa Harbour Marine Village

Full Day Noosa River, Lakes and Everglades Cruise - Departs Noosa Harbour 8.30 am

3/4 Day Noosa River, Lakes and Everglades Tours - Departs Noosa Harbour 10 am for a bus transfer to Boreen Point

Combined Everglades and Coloured Sands Beach Safari - Departs Harbour 8.30 am.

Group and Tailor Made Tours Available on Request. Courtesy pickup between Noosa and Coolool. Tours include BBQ lunch, morning and afternoon Tea.

To book a Beyond Noosa Tour or Cruise

Phone: 1800 657 666 or visit

Web: www.beyondnoosa.com.au

FREE Magazine Offer.

Insight PUBLISHING



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FRANKLIN PAINTING



Painting jobs wanted
No job too big or too small
Brisbane & Sunshine Coast areas.

40% TRADE negotiable

Contact: Dennis Franklin **Mobile:** 0413 643 572

AUS20 AGENCIES

Special cash back offer + 30% Trade

In Australia, over 61 homes are broken into every hour. Purchase a new safe using E Banc Trade Dollars and have peace of mind when storing your valuables.

CASH CONVERT by taking advantage of our special cash back offer. More information is available from John Bloxham, or by visiting the web link below to view some of the amazing deals on our product, plus details on how to order.

Web: www.ebanctrade.com/promo/aus20.htm

Contact: John Bloxham **Phone:** 1300 888 064

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Located on the Sunshine Coast Mooloolaba, you will be within walking distance of the famous North-facing Surf Beach, Restaurants, Cafes, Clubs, 'Underwater World' and 'The Wharf'. You can enjoy nature by visiting Fraser Island and via Hinterland eco tours, swimming in crystal clear rock pools beneath cascading waterfalls or the Glass House Mountains. Visit Steve Irwins' (The Crocodile Hunter) Australia Zoo only 15 minutes away.

Contact Rod on 0409795744 or email: info@grogstore.com

*\$590.00 7 nights

*\$330.00 3 nights

50% TRADE (varying prices during high season)

VIC

DO IT YOURSELF COPY SHOP



Equipment includes 3 Xerox copiers, Large laminator, trimmer, Ricoh Priport duplicator, store signs and a large quantity of stock including paper, laminate rolls, transparency film, binding coils and toner.

Equipment was purchased for around \$80,000 6 years ago but has been in storage for the past 3 years as the business was closed due to health reasons. Everything has been fully serviced recently to ensure it is in A1 working order for the new purchaser.

Purchase Price \$40 000

50% TRADE

Photos of equipment can be emailed upon request and it is located in Shepparton, Vic.

Contact: Jenny Northey Computer Tech Support
Phone: 03 5821 7311

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Professional on-site 24 hour PC support service specialising in:



Software & Hardware Support, Basic & Promotional Web Design,

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Software Queries & Updates



50% TRADE

Contact: Clint Karas

Phone: (07) 5474 2921

Mobile: 0407 650 711

Email: ckaras@pcss.com.au

Web: www.pcss.com.au



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Custom Microsoft Excel and Word Based Software on CD giving you the tools to make Business and Home budgeting EASY

100% TRADE ON NEXT 20 PROGRAMS SOLD

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Comprehensive and increases profitability
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Compare up to 4 vehicles
PRICE \$25 FULL TRADE

NOTE: This program is provided **FREE**
if ordered with the other two programs

Email: dekan@tpg.com.au **Fax:** 07 3888 5570
Address: Po Box 489 Burpengary 4505

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Specialising in all facets of pest control including: Termites, Borers, Fungi, Ants, Spiders, Silverfish, Fleas, Cockroaches, Mice, Rats.

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Will travel anywhere in Australia for any substantial jobs. (Building sites etc.)

70% TRADE available

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SA

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Here is a bargain!!

Spotlights and Wall Lights available on approx

40% TRADE

Give Erhard a call and take advantage of the great prices available on the pictured stock below. Get in quick, they won't last at this price!!

Contact: Erhard Riehl **Phone:** 0416 102 142
Web: www.reallighting.com.au



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DECEPTION BAY PAWNBROKERS

Currently specialising in
sound speakers
Extremely large range
available with

25% TRADE

Contact: Phillip Tabart
Email: ptabart@hotmail.com
Phone: 07 3203 3028
Address: Bailey Rd Shops
Bailey Rd Deception Bay



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CALOUNDRA VET SURGERY

Contact: Dr Colin R Tedman
Phone: (07) 5492 7997
Address: 1/6 Park Place

Up to
50% TRADE
available

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QUALCLEAN

Commercial & Domestic Cleaning Services
Windows, Strip and seal, floor maintenance.

Contact: Merv Vaughan **Mobile:** 0414 243 182
Phone: (07) 5450 7225 **Fax:** (07) 5450 7225

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BIZ CARDS

Specialising in full colour business cards
Servicing all of Australia with

50% TRADE

Signwriter, wide format printing, real estate signs,
A frames, photographic signs, any signage.

1000 Full Colour Business Cards - \$199.00

We can do business cards Australia wide

Contact: Martin Bushell
Phone: (07) 5455 3668

VIC

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We can supply & fit a complete range of
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for every type of vehicle

Contact: Diane Newman
Phone: (03) 5821 7942

Email: max@soundexhaust.com.au
Address: 23 Lockwood Road Shepparton

QLD

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Repairs to



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25% - 50% TRADE

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Phone: 07 5494 6766

Address: 3/2 Turner Street, Beerwah



CHECK IT OUT



Online
Classifieds

www.ebanctrade.com

QLD

HI-TECH STORAGE



Sunshine Coast

50% TRADE

available

Winner *"Facility of the year"*
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- 24 Hour Video Surveillance
- 7 Day Access
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10 for \$41 (\$5 each)

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10 for \$31 (\$3.50 each)

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\$4 each

ALL ON 50% TRADE

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E BANC TRADE SUNSHINE COAST WAREHOUSE

NEW TO THE WAREHOUSE

Emu Skin Care Range

33% TRADE

Cutlery Sets in Royal Blue Brief Case

50% TRADE

Gourmet Foods, Sauces etc up to

100% TRADE

EARLY CHRISTMAS IDEAS

Fish Tanks with a stand or on top of cabinet

And top quality chef uniforms

50% TRADE

Julbo Sunglasses—Fashionable Style

80% TRADE

Onyx Book Ends, pen holders & ashtrays

100% TRADE

Assorted Mobile Phone Accessories

100% TRADE

Skin Care gift baskets & Gourmet food hampers

Many sizes, many prices—come in for a quote

Limited stock per member...while stocks last

Address: 2 Production Ave, Warana

Phone: (07) 5437 7220

OPENING SATURDAYS IN DECEMBER

9AM - 3PM

QLD

CONCEPT PRO

We can source investment property to assist you in paying your mortgage faster!

For assistance and a full trade

Independent report contact Concept Pro!

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Email: conceptpro@msn.com

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VIC

FOR SALE



The Coffee Nectar is \$33 for two bottles (similar to port but with a coffee aroma) and it is free delivery Melbourne metro.

50% TRADE

Contact: Rodney Mobile: 0409 795 744