

Volume 5 Issue 5 June 2004

Trading alternatives for business for lifestyle for you

The E Banc Trade Team in the Netherlands and Belgium



E Banc Trade Netherlands and Belgium National Member's Event — April 17, 2004

From left to right: Patrick, Therecia Venema (Master Licensee Netherlands & Belgium), Tom Spoor (Sponsorship Manager), Adam Hoyle (Netherlands Licensee), Dennis Wood (Netherlands Licensee) Jeroen Musschenga (Trade Coordinator), Willie (Amsterdam), Léonie Sazias (Seminar Presenter), Sander Pols (Belgian Licensee)



E Banc Trader Volume 5 Issue 5



Forefront



OUR MISSION

Our mission is to facilitate the exchange of goods and services in an environment of fair and equitable trading to create a feeling of well being over and above the member's expectation

OUR GUIDING PRINCIPLES

- Our prosperity parallels that of our community, locally, nationally and internationally
- Every policy decision is based upon the wellbeing of our members
- We endeavor to create a feeling of wellbeing over and above the expectation of licensees, staff and members
- We embrace all cultures, we judge none
- Risk making a wrong decision quickly rather than no decision at all
- Licensees are most important to continued growth, as are staff and members
- Staff ideas are valued as we continually strive to improve the business formula
- Dare to be different think and work faster, smarter and with less
- One thing that can be promised is change it inspires innovation
- Communication engenders trust and loyalty ring back
- If you become emotional in a decision, pass it on to someone else

OUR VALUES

INTEGRITY

Walking our talk, standing in our own truth

COMMUNITY

Helping and giving back to our community

EDUCATION

Continually educating ourselves enabling healthy growth

KNOWLEDGE

Acquiring knowledge and addressing the needs of our customers and the greater community

RESPECT

Respecting each other, our valued customers, and the underprivileged

COMMUNICATION

Encouraging open and continual communication; building trust

News From Holland

News from Abroad

On April 17th, E Banc Trade Holland had their first national member event. It was a huge success and lots of new business was generated amongst members.



Recently, E Banc Trade Holland helped the 'Wish Foundation'. The 'Wish Foundation' was trying to fulfill the wish of Dorien, a terminally ill patient, who wanted a Laptop. With limited funds and to no avail, the 'Wish Foundation' went around asking businesses to provide them with a low cost laptop.

In need, the 'Wish Foundation' approached E Banc Trade Holland and in cooperation with an office supplier 'ACS Office', 'Wish Foundation' and 'E Banc Trade Holland' were able to supply Dorien with her wish— laptop for €1295, of which €545 was in Trade Euros.

Feel like a Holiday?

"Hostellerie Tornbach", an exotic hotel in Belgium, is currently offering special two day exclusive asperges and lobster packages. This includes a 7 course menu with asperges and lobster which includes all kinds of other exquisite products. Package also includes a grand morning breakfast with champagne and oysters, and lunch with dishes from the surrounding regions. Rooms with balcony, salon and terrace for two people.

All the above included €259, extra nights on half board €45 per person. 100% trade between 24 May-12 June not valid on Friday and Saturday.

Holiday in the Costa del Solencio

West-Haven Bay resort on Tenerife (www.westhavenbay.com) offers apartments with 50% discount until the end of June, on 50% E Banc. Includes 50% Trade on restaurant. Beautiful place, friendly people.

For enquiries contact E Banc Trade Netherlands by email to: nederland@ebanctrade.com or phone +31 (50) 3146527.



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In Focus

'Changes to Rules and Regulations'



Changes to Rules and Regulations

E Banc Trade Operating Rules and Regulations have recently been revised. Changes are underlined below:

6. Continuing Membership

Ownership of the E Banc Trade membership account resides with the member. The following conditions apply.

b. The Member may not suspend trading within the Trade Exchange without the written permission from E Banc Trade where the Member owes any outstanding fees or charges <u>or</u> <u>other sums due</u> to E Banc Trade.





Off-the-plan unit near the beautiful Whitsunday Islands. 2brms, each with own ensuite, plus spa, kitchen, office space, open plan living/dining area, laundry and carport. Luxury fixtures and fittings throughout. Deposit to be released to vendor on contract signing.

URGENT SALE REQUIRED!!

PRICED AT \$330,000 (\$198,000 Cash / \$132,000 E Banc Trade)



Outlook Realty Pty Ltd has a variety of residential, commercial, industrial properties as well as land and businesses for sale.

Check out the property section at www.ebanctrade.com

LUXURY UNIT – SYDNEY CBD



1 Bedroom with balcony + study Located on level 7 with lift access. Modern kitchen Laundry Sunken living & dining with balcony.

Priced at \$600,000.00 (\$480,000.00 cash / \$120,000.00 E Banc Trade)

<u>2 LEVEL UNIT – SOUTHPORT</u> (ID: 504)



2 Bedrooms within a 6 storey complex.

Ground floor includes kitchen, dining, living, bathroom, courtyard, 2 car accommodation and pool access.

2nd floor includes 2 bedrooms, bathroom and balcony.

Very central to everything.

Priced at \$460,000.00 (\$368,000.00 cash / \$92,000.00 E Banc Trade)

HOUSE & LAND PACKAGES ON 20% (ID: 498)

Ashmore area, Gold Coast **FREE** Mortgage reduction strategies to pay your home off up to 7-14 years earlier **FREE** Landscaping to the value of \$7000 Save thousands on stamp duty

Award winning architects & developers - Four bedrooms - Two bathrooms Extra large living space - Modern kitchen - Large balcony Quality fixtures & fittings - European appliances - Double garage Panoramic views - Landscaped gardens

BE QUICK! LAST 3 REMAINING

Priced at \$456,000.00 (\$365,000 Cash / \$91,000 E Banc Trade)

'the agency that understands trade' List and advertise your property without cost by contacting us

For Real Estate Enquires

Phone (07) 5437 7076 | Email realestate@outlookre.com

E FOUNDATION PROUDLY SUPPORTING LEUKAEMIA FOUNDATION AND ROYAL CHILDREN'S HOSPITAL

June 18th 2004

6:30pm for a 7pm start

ENIM BALL

COUNTRY TO COAST Charity Tour Sunshine Coast



Featuring Melinda Schneider Dirty Lucy Shane Teinaki & Special Guests

NOVOTEL TWIN WATERS RESORT DRESS: DIAMONDS OR DENIM TICKETS \$110 PER PERSON (INC. GST) \$90 CASH \$20 TRADE BOOKINGS RENEE ROSS 0418 415 088 54 377 227

Theatre of Life Arbstry: Robert & Gammage

Foundation

Diamonds

Admin Tips

Helpful reminders from the desk of our Customer Support Manager

Are you in need of a new directory?

We print our membership directories every three weeks to allow for changes and new members.

Whenever you are searching for goods and services in the membership directory always check the date in the bottom left hand corner to see how up to date your directory is. If you cannot find what you are looking for, contact Customer Support as we may have a new member who can assist you.

The membership directory available online at <u>www.ebanctrade.com</u> is the most up-to-date version and the best source of information.

If you would like to order a new membership directory contact Head Office, or request a directory by email to <u>jackie@ebanctrade.com</u>. You can request a Queensland directory OR one listing all other states' members. This

will charged to your account at \$5.

Putting these two directories together gives you a National Membership Directory, which together costs \$10.

Clarify E Banc Trade Membership

When contacting other members to spend your trade dollars, it is important to clarify that you are with E Banc Trade.

Sometimes confusion has occurred where a member has phoned another member and asked "Do you take Trade?" or "Do you take Barter?"

The person taking the call may get this confused with a different trade exchange.

They may not be taking one trade but still dealing with E Banc Trade.

BOB ROBERTS -PHOTOGRAPHER

Have your entire family photographed and stunningly framed for generations to come - with printed artwork on canvas...

Booking arrangements can be made for those outside Queensland.

Available for weddings from \$450.00 50% trade (negatives included)

Many years experience

Ph: 07 5578 7722 - 0414 689 089

Real Estate Buyers Available

Don Martin (Licensee) of Don Martin & Associates (Licensed Real Estate Agents) in Western Australia has 4 buyers for investment properties from \$150,000 to \$750,000. Buyers are prepared to provide 20% to 40% E Banc Trade dollars in total purchase price.

Don Martin & Associates will accept similar percentage in Sales Fee Agreement with Seller.

Please contact Don on either: 0400 900 868 or 08 9244 2925 or send an email to: donmartin@bigpond.com

Economic Collaboration Between Hungary and Vietnam

Great News, hot off the press that two of our member countries, Hungary and Vietnam, are reaffirming and expanding their trade agreements, which will also benefit E Banc Trade International and all of it's members.



Peter Meggyesy & Tran Duc Luong Fotó: MTI

After its recent accession to the European Union, Hungary is

focusing on the improvement in relations with Asian countries, especially with Vietnam - said Peter Medgyessy, the Prime Minister of Hungary after his meeting with the Vietnamese President Tran Duc Luong, in May of 2004.

The Prime Minister said he expected the activity of the fast-growing Vietnamese companies to be more dynamic than earlier in the region and the EU member Hungary might become a regional centre as well as a bridge between East and West.

Among the opportunities of collaboration, he emphasised Vietnamese energetic investments, telecommunication and software improvement. He referred to promising projects that had been started between the two countries in the fields of fish-breeding and corn-growing, and that the facility agreement on agro-cooperation, also signed on Wednesday, offers further opportunities in the agricultural collaboration. The Vietnamese President's comments on future tourism during his visit to Hungary, indicated that the number of visitors between the two countries can see significant increase.

This is a great boost to trade between the two countries and further enhances trading opportunities for E Banc Trade members.

E Banc Trade **Sunshine Coast** Warehouse Specials

Hedgemon Motorcycle-50E-2

50cc 30% Trade 70% Cash

\$ 516 Trade \$ 1204 Cash \$172 GST \$1892 Total

Head Gear Hair Products

30% Trade 70% Cash

300g Gel-\$2.00 Total 550g Gel-\$3.00 Total

100g Shaping Wax-\$3.00 Total 100g Shaping Mud-\$3.00 Total

Prices Inc GST

Wholesale Prices Must Buy 5 Boxes or More Units per Carton Vary

> 30% Trade 70% Cash

300g Gel-\$1.70 Total 550g Gel-\$2.50 Total

100g Shaping Wax-\$2.50 Total 100g Shaping Mud—\$2.50 Total Prices Inc GST

Aquaport International **Hot/Cold Water Dispenser**

With pull out drawer

\$320.00 Trade \$480.00 Cash \$80.00 GST \$880.00 Total

40% Trade 60% Cash

Call 07 5437 7220

Hartex Holdings

General haulage transport -(Nationwide). Drop decks for boats, oversize machinery (WA, NSW, Qld & SA) & transport needs.

50% Trade

Contact: Susanne Neumann Phone: 08 9578 3777 Fax: 08 9578 3888 hartextransport200@bigpond.com.au

E Banc Trade members offering great Trade specials for the month of June **Christine Ezekiel Jewellery** Repairs. Pearls, Gold & Silver, Diamonds and most gems. Custom made jewellery. Valuations by registered valuer. Visit our website at:

www.ezekiel-jewellery.com.au

Members

Market

Up to 50% Trade

Contact: Christine Ezekiel Phone: 08 9481 0008 Fax: 08 9481 0008 Address: Suite 119, 1st Floor Sheffield House, 713 Hay St Mall, Perth WA 6000 Email: ezekiel@iinet.net.au



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Reverse-cycle split system with 5 metre extension. Installation Kits inc.

8200 bpu / 3.2 kw (1 hp) \$998 18000 bpu / 5.3 kw \$1298

12000 bpu (1 1/2 hp) \$1099

\$2700)

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Book a display stand in the special E Banc Trade Pavilion at the Winter Home Show and take advantage of a 50% trade component. Stands also available outside this special pavilion on 30% trade.

Pavilion floor plan and prices available on www.ebanctrade.com/promo/homeshow.pdf

For further information on the Winter Home Show, check out their website

www.aemg.net.au

Steve Bentley: 07 46372766





Trade 60% Cash 40%

Contact: Judith Taylor Website: www.mottofarmmotel.com.au Phone: 02 4987 1211 Address: Pacific Hwy Raymond Terrace NSW

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12 months registration

Price \$ 11,750.00 - 15% trade available

Safety equipment



Artizan Beauty specialises in professional Brazilian and Body waxing, Lash Tinting, Swedish and Aroma Massage, Manicures and pampering pedicures, plus Micro dermabrasion, a revolutionary skin resurfacing facial treatment that will leave your skin feeling softer, smoother & more youthful looking.

Bridal Packages are our specialty. We have professional nail technicians in bio gel & acrylic. We don't forget the men. Everything that is available to the ladies is also for men.

Please note- 24 hrs notice for cancellation essential. Come in & enjoy a relaxing, tranquil experience with our friendly professional team of therapists.

50% E Banc Trade

Contact:Jane JorimannPhone:07 5448 9868Webpage:www.artizanbeauty.com.auLocation:Shop 1&2 968, David Low Way, Marcoola,
Sunshine Coast

Building Products

40% E Banc Trade Melamine MDF 2440 by 1220 by 9mm White & Cream \$49

Plywood construction 2400 by 1200 by 12mm \$63 Newell Posts \$59 Laminate \$18 - \$26 Square metre Double bowl sinks with quality tap \$390 Timber vanity units \$700

Pine Finger Joint

42 by 42mm \$3.75 per metre 42 by 31mm \$3.50 per metre 31 by 19mm \$1.40 per metre 19 by 11mm 95 cents per metre 11 by 11mm 85 cents per metre

Contact: Darryl Phone: 07 3341 3566 Fax: 07 3341 7358 Crystal Paints & Building Products 5 Curban Street Underwood Brisbane



AIR CONDITIONING & AUTO REPAIRS

Auto Air Conditioning Repairs, Marine Refrigeration Repairs, Environmentally Friendly Re-Gas(134A), Mechanical Repairs and Servicing, Brake and Clutch Servicing. Offering up to 50% Trade

Contact: Craig Williams Phone: 0401 577 299 Location: Warana



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Herbalife health, skin & personal care products ASV Dermajetics uses natural herbs and products to enhance your wellbeing internally and externally with dramatic results.

We provide the most remarkable range of Health, Skin, Beauty, Nutrition, Stress, Sports, Weight Management and "Look Good" products.

Go to www.kenhasse.com

40% Trade

Products available at the Warana E Banc Trade warehouse or contact Ken direct

Ph: 1300 555 104 or asv@gil.com.au.





Miscellaneous-leather (metres in huge variety of • colours), inner soles, resin and rubber soling, saddle leather (soling), buckles, ribbons, laces, eyelets, etc.

Contact Amanda and Mark Sciscivo on 02 6676 0599

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If you have a project that you

have not spoken with E Banc

Trade Construction about, we

Work the dream.... are keen to hear from you.

to

on



AUSTRALIAN CONTACTS

SOUTH AUSTRALIA

Adelaide Paul Humphries Adelaide South Mario D'Aloia

TASMANIA

Tasmania North Tel: (07) 5437 7220 customersupport@ebanctrade.com

VICTORIA

| Albury / Wodonga | Tel: 03 5447 2113 |
|-----------------------|-------------------|
| Neville Maconachie | Mob: 0418 346 307 |
| Ballarat | Tel: 03 5447 2113 |
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| Neville Maconachie | Mob: 0418 346 307 |
| Geelong | Tel: 03 5221 9377 |
| John Neskovski | Mob: 0411 711 266 |
| Goulburn Valley | Tel: 03 5823 5555 |
| Ken McNamara | |
| Melbourne CBD | Tel: 03 9815 0519 |
| Andrew Hendy | Mob: 0403 052 141 |
| Melbourne Central | Tel: 03 9888 9444 |
| Ross & Di Cantelo | Mob: 0419 686 885 |
| Melbourne North | Tel: 03 9484 4888 |
| Paul Ammoun | Mob: 0411 752 595 |
| Melbourne Outer South | Tel: 03 9800 4410 |
| Anne Christoffelsz | Mob: 0409 659 757 |
| Melbourne South | Mob: 03 9888 9444 |
| Ross & Di Cantelo | Mob: 0419 686 885 |
| Melbourne West | Tel: 03 9600 1899 |
| Michael Servais | Mob: 0412 812 611 |
| Mornington Peninsula | Tel: 03 5978 8188 |
| Guy Senior | Mob: 0412 156 665 |
| Tony McMillan | Mob: 0413 156 665 |
| | |

Tel: (08) 8381 5014 Mob: 0410 317 753 Tel: 08) 8381 5014

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Outlook Realty Tel: 07 5437 7076 Fax: 07 54 Email: realestate@outlookre.com Fax: 07 5437 7231

Tel: 07 3356 8811

QUEENSLAND **Brisbane North**

| Matt & Cecilia Darragh | Mob: 0421 282 716 |
|------------------------|-------------------|
| Brisbane South | Tel: 07 5437 7220 |
| Brisbane West | Tel: 1300 881 146 |
| Val Scott | Mob: 0402 973 192 |
| Caboolture | Tel: 07 5497 5500 |
| Mark Craig | Mob: 0427 511 111 |
| Cairns & Qld North | Tel: 07 4041 6450 |
| Stephen Golinelli | Mob: 0417 790 473 |
| Gold Coast | Tel: 07 5502 0377 |
| Bob Bennett | Mob: 0405 710 433 |
| Gold Coast South | Tel: 07 5522 1334 |
| Joanne Hamblyn | Mob: 0404 205 231 |
| Gympie & Sunshine | |
| Coast Hinterland | Tel: 07 5485 2240 |
| Charles Shewring | Mob: 0417 792 944 |
| Rockhampton | Tel: 07 4922 2062 |
| Cameron Arnold | Mob: 0414 777 432 |
| Toowoomba | Tel: 07 4634 1233 |
| Darryl & Jane Lindsay | Mob: 0438 397 745 |
| Townsville | Tel: 07 4041 6450 |
| Stephen Golinelli | Mob: 0417 790 473 |
| Warwick & Dalby | |
| Kay Byrnes | Mob: 0428 728 230 |
| Wide Bay & Burnett | Tel: 07 4154 3915 |
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John & Ethne Holt

Craig Petroni

Tel: 02 4962 1650

WA

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