

Rapid Growth

It's been close to 5 years now and E Banc Trade's sustained growth is continuing to impress.

Trading alternatives for business, for lifestyle, for you

www.ebanctrade.com

E Banc Trader Volume 5 Issue 9



OUR MISSION

Our mission is to facilitate the exchange of goods and services in an environment of fair and equitable trading to create a feeling of well being over and above the member's expectation

OUR GUIDING PRINCIPLES

- Our prosperity parallels that of our community, locally, nationally and internationally
- Every policy decision is based upon the wellbeing of our members
- We endeavour to create a feeling of wellbeing over and above the expectation of licensees, staff and members
- We embrace all cultures, we judge none
- Risk making a wrong decision quickly rather than no decision at all
- Licensees are most important to continued growth, as are staff and members
- Staff ideas are valued as we continually strive to improve the business formula
- Dare to be different think and work faster, smarter and with less
- One thing that can be promised is change – it inspires innovation
- Communication engenders trust and loyalty – ring back
- If you become emotional in a decision, pass it on to someone else

OUR VALUES

INTEGRITY

Walking our talk, standing in our own truth

COMMUNITY

Helping and giving back to our community

EDUCATION

Continually educating ourselves enabling healthy growth

KNOWLEDGE

Acquiring knowledge and addressing the needs of our customers and the greater community

RESPECT

Respecting each other, our valued customers, and the underprivileged

COMMUNICATION

Encouraging open and continual communication; building trust

Forefront

AND IT'S STILL GROWING

It's been close to 5 years now and E Banc Trade is continuing to grow at a rapid rate.

E Banc Trade started as a small business like every other company and business out there, with the dream to help the Australian economy by nurturing and encouraging the development of small businesses.

There are people and competitors in the market place who try to take advantage of E Banc Trade's philosophy and disagree with our mode of operation. Every industry will have people and companies with conflicting lines of thoughts - it's human nature. But E Banc Trade is here with a goal to make a difference by offering an alternative to those who are trying to survive the hardships of running a business or company. Just as natural or eastern medicine is an alternative to the western medical system, so barter is to our current financial system. This is represented in our motto 'Trading alternatives for business, for lifestyle, for you'.

E Banc Trade has its ups and downs, just like anything in life, but at the end of the day, the thing that keeps E Banc Trade growing is the knowledge that we have truly helped many small businesses become successful and after nearly five years E Banc Trade is still growing at a strong and solid pace. E Banc Trade has been an international company for close to 3 years with established offices in Australia, the Netherlands, UK, Malaysia, Belgium, Vietnam, Hungary, and most recently Singapore. Australian membership continues to expand in this international market, with Queensland leading the way with the highest number of new members over the last three months.

Our success is indicative of public acceptance that the alternative barter concept we offer does work. However, like everything, it ultimately comes down to how much potential you see in an alternative solution and how much time you're willing to spend understanding and utilising that alternative.

Guarding Against Email Viruses

Anyone with an internet connection will be aware of how prolific viruses are becoming. It is therefore an absolute necessity to ensure you have adequate virus protection. It is not enough to buy a programme, load it and forget about it. Unless you have online virus protection that updates automatically, you will need to manually keep up to date with new versions of your virus protection package.

Outdated virus software will not protect against new viruses.

The old advice of not trusting emails from people you do not know is no longer enough. New viruses invade the address book of infected machines and forward emails from one address to another. You can never tell who the virus actually comes from, but you may recognise the email address of the sender listed on the infected email. The only real safeguard is to have **up to date** virus protection software installed on your computer.

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Real Estate

Real Estate around Australia available to E Banc Trade Members





Outlook Realty Pty Ltd has a variety of residential, commercial, industrial properties as well as land and businesses for sale. Check out the property section at www.ebanctrade.com

BRAND NEW TOWNHOUSES (ID: 537)

Quality builder. Ideally positioned bordering parkland with natural lagoon.

Double storey, 3brms + study area, ensuite with spa.

Granite kitchen with stainless steel appliances. Living areas on both levels.

Close to Bond University, schools & easy access to shops & facilities.

Priced from: \$468,750 with 20% E Banc Trade

GOLD COAST LUXURY (ID: 540)

Magnificent waterfront residence. Freshly renovated. 4brms, ensuite to main. New granite kitchen. Open plan design

Priced at: \$850,000

(\$680,000 cash / \$170,000 E Banc Trade)

CORAL COVE VILLA (ID: 517)

2brm fully furnished & self contained. Air conditioned.

Direct access to resort facilities including 2 pools, tennis courts, fully licensed restaurant and country club and 18 hole golf course.

Priced at: \$250,000

(\$190,000 cash / \$60,000 E Banc Trade)

For Real Estate Enquires
Phone (07) 5437 7076
Email realestate@outlookre.com

Fathers Day

Mrs. John B. Dodd, of Washington, first proposed the idea of a "father's day" in 1909. Mrs. Dodd wanted a special day to honour her father, William Smart. William Smart, a Civil War veteran, was widowed when his wife (Mrs. Dodd's mother) died in childbirth with their sixth child. Mr. Smart was left to raise the newborn and his other five children by himself on a rural farm in eastern Washington state. When Mrs. Dodd became an adult she realised the strength and selflessness her father had shown in raising his children as a single parent.

The first Father's Day was observed on June 19, 1910 in Spokane Washington. At about the same time in various towns and cities across American other people were beginning to celebrate a "father's day." In 1924 President Calvin Coolidge supported the idea of a national Father's Day. Finally in 1966 President Lyndon Johnson signed a presidential proclamation declaring the 3rd Sunday of June as Father's Day.

Father's Day has become a day to not only honour your father, but all men who act as a father figure. Stepfathers, uncles, grandfathers, and adult male friends are all honoured on Father's Day.

Written by www.holidays.net

The Container Connection

Throughout Australia and overseas The Container Connection quietly and discreetly makes its mark within the hotels, shopping plazas, malls and public spaces where quality, colour and style are required. Offering smart solutions with a large range of fibreglass pots and planters to architects, interior designers, developers, landscapers and plantscapers since 1988. The Container Connection provides smart products which combine both aesthetic and practical features.

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*\$650.00 7 nights *\$350.00 3 nights 50% Trade

Contact: Rodney Reincastle | Mobile: 0409795744 | Email: info@grogstore.com

Admin Tips

Helpful reminders from the desk of our Customer Support Manager



TRADING TIPS from <code>Gustomer</code> <code>Support</code>

Do you want more Business?

If you are looking for extra E Banc Trade business or have a special you would like to promote please do not hesitate to contact Customer Support. If you are not getting the extra business you expected from E Banc Trade, we welcome your call. Speak to Customer Support who will offer assistance in promoting your business.

Any questions?

If there is anything you do not understand about the E Banc Trade philosophy or system simply contact your local office.

Need assistance?

If you do not know your local Licensee or do not feel you are

being serviced contact Customer Support at Head Office.

Going Shopping?

Remember to take your E Banc Trade cheque book with you, pop your cheque book in your bag or car so that it is on you when you are spending with one of the members.

Need a new cheque book?

Simply order a cheque book online once you have logged in or call 1800 675 092 to order a new cheque book.

Has someone asked you to take 100% Trade?

You have total flexibility and your trade percentage may change from transaction to transaction or at

different times of the year, particularly if your industry has peak periods. Ask the member spending with you, what type of business they have. You may be able to use their goods or services and do a reciprocal trade with each other. You need to be comfortable with the trade percentage you choose without feeling pressured to do more trade.

Word of Mouth - the best advertising is word of mouth, and quite often the job well done for the E Banc Trade member will be referred to others including those on the cash market.

Remember that a happy E Banc Trade dollar customer will refer your Business!



E Foundation Report

It has been an eventful month for E Foundation with the approval of 16 new sponsorships. We welcome and support these new organisations and individuals with their future ambitions.

Our sponsorship programme is versatile. This is evident through the variety of our recent support programs that included the Royal Flying Doctor Service in Cairns, R.S.P.C.A. in Melbourne, Mornington Shire Council, Cooloola Medical Transport in Queensland, the Ort Racing Team, and various Sporting Clubs from a range of Football codes.



If it is an adrenalin rush that you are after then follow our Sponsorship of the ORT Racing Team. Featuring in the fastest growing motor racing category, the UTE

BRUTES, Mathew O'Grady and dad, Warren are rapidly making a name for themselves with the "pink" Donut King V8 Ute. This spectacular looking vehicle, a particular favourite with the ladies, is soon to be emblazoned with the E BANC TRADE logo, as a co-sponsor.

And talking about adrenalin rush, our congratulations go out to World Slalom Water Ski camp, Emma Sheers, who has just bagged another trophy, this time the Mastercraft Pro in Ohio. Emma is now off to England and China before coming home to hopefully support us at this years Home Show.

As good as all this is, without doubt the biggest adrenalin rush came through our sponsorship of Hockey Queensland. Thirteen men and women from Queensland Hockey, played for the Kookaburras and Hockeyroos at the Athens Olympics, plus the Kookaburra coach and Hockeyroo Assistant Coach. This is the ultimate dream of any individual and was capped off when the Kookaburras achieved the GOLD MEDAL.

We would like to take this opportunity to thank our supporters of the Sunshine Coast and Bundaberg Diamond and Denim

Balls. Anthony's Jewellers for their generosity with the supply of over \$12,000 of superb Diamond jewellery, Maton Guitars for donating one of the worlds finest guitars, Melinda Schneider and Allied Artists, who donated a performance fee, Crofton Catering, Sugar Country Motel and Picture Perfect, for the use of Trade dollars, CUB, Bundy Rum, Bundy Ice and Twin Waters Resort, for their generosity.



E Banc Trade Head Office Warehouse Deals



Looking for wholesale seafood from 20—60% Trade. All the product is Australian, wild-caught and frozen.

Limited supplies are available from the warehouse in bulk lots

Speak to the warehouse staff to see what's available in stock, or for large orders please contact the Seafood Lady, Jill Faithfull, on mob: 0417 177 778. Deliveries to head office monthly.

Fathers Day- 5th September Gift ideas available in the Sunshine Coast E Banc Trade Warehouse:

Power tools
Gift packs
Novelty ties
Watches and compass watches
Men's Skin care packs
Aftershave
Australian pens with case
Julbo sunglasses

Hand painted shot glasses for every occasion now available.

\$7.00 for 2 or \$4.00 Each 50% Trade

Lots of 100% Trade Specials

Vases, ornaments, children's clothing, assorted clothing and wooden photo frames.

Reduced Golf Clubs

- Tour Model IV Oversized-\$300.00 50% Trade
- Tour Pro model golf clubs-9 iron—\$300 incl 50% Trade
- Rhino Ladies Golf set 12 clubs—\$500 incl 50% trade
- Rhino Mens set 12 clubs—\$500 incl 50% trade

If your interested or want more information about the above deals offered by E Banc Trade Sunshine Coast Head Office Warehouse, please call Aston on 07 5437 7220

Hot off the Press

E Banc Trade News and Information

Congratulations to World Slalom Water Ski Champion Emma Sheers

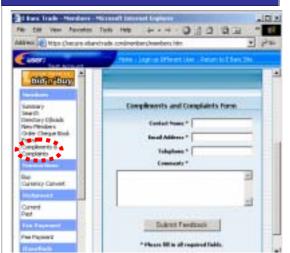
Congratulations to sponsored E Banc Trade member, Emma Sheers, for winning the Mastercraft Pro in Akron Ohio last weekend.

Emma led the field after Saturdays round and won on Sunday with a score of 21/2 on the 10.75m line, 1 1/2 buoys in front of USA's Karen Truelove. Next, Emma travels to England for the Second World cup. She then will spend three days in China doing pre press before the up coming World Cup event. Emma will then return home to Australia for two weeks before finishing the year with World Cup stops in China and the USA.

E Banc Trade supports Emma in her dream and would like to wish her the best of luck in future events.



We Value Your Suggestions



The staff and management at E Banc Trade are continuously seeking new ways to improve our service to you, our members. We value all constructive feedback and encourage members to communicate regularly with us.

To help us achieve excellence in service, we have included a Comments & Complaints form on the Member's Login Section of the Website and ask that you take the time to inform us of your E Banc Trade experiences by completing this form.

The information that you provide will be treated confidentially. If you do not have access to the Internet, we would be happy to receive any feedback by fax to the attention of the Customer Support Manager on **07 5437 7230**.



Members Market

E Banc Trade members offering great Trade specials for the month of September

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Service on time From a Building Contractor?
This is what Exceptional Building Products &
Services promise and strive to maintain
operating on the west side of Brisbane from
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water proofing and Wall/Floor tiling in all their
forms tiles are available and We generally work
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Building maintenance in all its forms excluding
electrical and plumbing. Please visit our web site
www.ebps.com.au

Address: 25a William St Goodna 4300 Mobile: 0418 783 727 Fax: 07 3389 1979 Fmail: ebanc@ebps.com.au

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Phone: 07 5538 7440 Fa:

: 07 5538 7440 Fax: 07 5538 9739

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Address: 5 Curban Street, Underwood, Brisbane Contact: Darryl Phone: 07 3341 3566 Fax: 07 3341 7358 Email: crystalp@bigpond.net.au

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Antiques & Used furniture. We buy & sell anything of value. Now trading **70% to 100%** E Banc Trade on all stock. We look forward to your business and E Banc members are



For more information about our items please visit our new webpage

www.willysbazaar.com

Address:120 Douglas Pde, Williamstown, SA Contact: John Lah Phone: 03 9397 6841

SA

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Share in the Profits from your own home loan!! The BIG Cooperative has ample funds available at very competitive rates for Principal Residence, Investment Properties, Land and Construction Loans, Debt Consolidation etc. Approval criteria is flexible and each application is assessed individually and on it's on merit.

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E Banc Members and Brokers welcome.

Trade component of Application Fee negotiable.

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Share in the Profits from Property Development with The BIG Australian Cooperative Limited. Members have enjoyed annual dividends of 8.00%pa for the last 14 years. Invest in units of \$5000 cash and \$3000 Trade - a great opportunity to cash convert your trade dollars.

Current project is a 37 Townhouse development at Strathpine. A limited number of units are available at 'Off The Plan' prices with a trade dollar deposit. An attractive finance package is also available.

Contact: Bill Hay Phone: 07 3229 6046 Fax: 07 3210 6657 Email: admin@bigcooperative.com.au Location: Riisbane



Franklin Painting

Franklin Painting offering Professional Interior and exterior painting with a **30% Trade** component, will do any job from Brisbane to the Sunshine Coast. Free Quotes. For your painting job contact us.

Contact: Dennis Franklin Mobile: 0413 643 572 Location: Stapylton

Introduction

SINGLES, JOIN TODAY TO MEET NEW AND INTERESTING PEOPLE!

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Millionaires Dining Club is a respected lifestyle club for all singles looking to make friends and build relationships. Come join us for great weekend getaways, fine wining and dining, picnics, BBQs, fishing trips and even fitness get togethers like surfing. Taking members of all ages. 60% Trade.

If you are looking for that special someone then let us do all the hard work in finding him/her for you!

Contact: Lucy Kasparenko Phone: 38033003 Mobile: 0438 149 294

Photography by Gina Meyers

Wurtulla Supreme Meats

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614 Nicklin Way Wurtulla Contact: Patrick Fogarty Phone: 07 5493 3839 Fax: 07 5493 3839 Email: wurtullasupreme@optus.com

Coastline Alarms Security

Coastline Alarms Security are looking for your E Banc dollars. Leaders in the area of Electronic and Digital camera Surveillance equipment and installation, our clients already include. Carlton United Brewery, Toyota Australia, Fox Studios, Noosa Fair, Kedron Wavell RSL, Dicey Reilly's Irish Taverns, Followmont Transport and Gandel Retail management Shopping Centres - Runaway Bay, Browns Plains, Beenleigh marketplace. So if you are looking for a Digital Recording system call us. Alarm Systems also available.

Please mention you're an E Banc Trade customer. Compare our prices - we don't inflate. Trade component varies from 25% to 50% depending upon the size and complexity of the installation.

Contact: Adrian Davies

Phone: 1300 136 130 Mobile: 0407 751 698 Email: davies@squirrel.com.au Location: Springwood



60% Trade at Wholesale prices

Please visit our website and browse the available iewellery items or give us a call for more information Below is a small listing of the jewellery available.

Antique Rubin (Yellow Gold) Wholesale: \$770(60% Trade) Antique 4 Ct Genuine Amethyst (Yellow Gold) Wholesale: \$1155(60% Trade) Incredible Beautiful Ring (Yellow Gold) Wholesale: \$2450(60% Trade)

1 Ct Genuine Blue Topaz & Diamond (White Gold) Wholesale: \$1015(60% Trade) 1 Ct Genuine Blue Topaz & Diamond (White Gold) Wholesale: \$1015(60% Trade)

1 Ct Rubies & Diamonds (White Gold) Wholesale: \$1295(60% Trade)

To view and order products online . Log-in as a Member of "E Banc Trade" by clicking on "distributors" (top bar right hand side) and using Username: ebanc & Password: trade - Read the following instruction page for your order process. Down the page click on "Secure Order Facility". For more

Contact: Regine Kjellerup Phone: 07 3366 0399

Email: regine@mariagarcia.com.au Webpage: www.mariagarcia.com.au

Location: Gold Coast

Power Inverters

We are giving you the opportunity to purchase a full range of Power Inverters on 50% E Banc Trade. This offer is limited to up to \$5000 so first in best dressed. For specifications on all the inverters you can check out the web site at or call, we will be happy to send you out a brochure and current price list.

Power inverters convert your 12 or 24Volt DC Battery power in your vehicle to 240 Volt AC Electricity. They can be used instead of Generators. Inverters will make a great Fathers Day or Christmas present.

Contact: Paul or Audrey Phone: 07 5493 7499

Webpage: www.omega2000.com.au

Victoria

Internet Store Australia

We currently have a limited quantity of DVD-R (8x) A Grade Printable Media (50 pieces) for \$100 each (50% Trade)

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- Compatible with 8X DVD-R drives from Pioneer. Apple, Sony, Panasonic and others
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Yes, we can get other types of CD/DVD Media. Please email us for a quote. All prices are in Australian dollars. Price includes GST. Shipping is at buyers expense. Price/ Availability is subject to change without notice.

Contact: Robert Hammer Phone: 03 9528 7497 Email: ebanc@hammervision.com Webpage: www.hammervision.com Location: St Kilda East



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Contact: Malcolm Mobile: 0407 356 886 Email: info@sundownservices.com.au or Webpage: www.sundownservices.com.au

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Contact: Lilly Lay Phone: 03 9460 2261 Email: enquirie@lillypad.com.au Webpage: www.lillypad.com.au

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New release CD @ \$25 / 100% Trade "Breezin" is an instrumental CD featuring the pure tones of the alto and concert flutes. In the smooth jazz / adult contemporary styles "Breezin" is a CD you will want to play again and again.

Contact: Julian Hodgens

Address: 1 McNamara St Beaumaris Phone: (03) 9585 5230 Fax: (03) 9585 5230

Email: iulianhodgens@vahoo.com Website: www.crackedrecords.com

Western Australia

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Sharp PCA 150 Notebook weighing 1.36kg with external CD Rom, Floppy Drive with all standard ports including USB and Infrared. 64 MB Ram, Iomega PCMCIA Clik Drive Backup Card and 20 Clik Backup Discs, Norton Internet Security (virus protection, fire wall and more), full version Microsoft Office 2000 Professional and Via Voice (no more typing, just speak and the computer will write your letters for you).

\$1490.00 (60% Trade 40% Cash)

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New South Wales

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- Unlimited downloads per Account per month
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Customer Support: Free Technical End User support is provided between 08:00 to 23:00 AEST, 7 days a week. Sales and customer care support - 09:00 to 18:00 Monday to Friday AEST (excluding NSW public holidays)

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AUSTRALIAN CONTACTS

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Tasmania Tel: 1300 852 434 Jon Clifton Mob: 0413 991 484

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HEAD OFFICE

Sunshine Coast

Tel: 07 5437 7220 Fax: 07 5437 7230

Email: hq@ebanctrade.com

Outlook Realty

Tel: 07 5437 7076 Fax: 07 5437 7231 Email: realestate@outlookre.com

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Townsville Tel: 07 4041 6450 Stephen Golinelli Mob: 0417 790 473 Wide Bay & Burnett Tel: 07 4154 3915

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WA

WA Perth South Tel: 08 9228 9929 John & Ethne Holt Mob: 0421 504 895 **WA Perth Central** Tel 08 9228 4083 Daniel Bahk Mob: 0403 431 271 **WA South West Coast** Tel: 08 9528 6555 Gary Johnson Mob: 0413 126 385

ACT

Craig Petroni

Tel: 02 6242 9722 Mob: 0407 996 312

TERNATIONAL CONTACTS

<u>NETHERLANDS</u>

Hoofdkantoor Nederland Tel: +31 50 3146 527 Mob: 06-2952 2971 Therecia Venema Email: hq@nl.ebanctrade.com

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Head Office Tel: +31 50 3146 527 John Koleszar Mob: 0408 645 066 Mob: 020 9511090 Csaba Sasvari

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Colin Forsyth

Nguyen Tien Bang Tel: +84 893 02897 Email: hq@vn.ebanctrade.com

<u>United Kingdom</u>

lan Godbold Tel: 0188 3717 7748 Email: hq@uk.ebanctrade.com

SINGAPORE

Andrew Goh Tel: 9126 6401 Email: hq@sg.ebanctrade.com

MALAYSIA

Head Office Tel: +60 3 7781 0233 **Esther Loh**

Email: hqmsia@eplanettrade.com

BELGIUM

Head Office Tel: +31 51 2580 260

Therecia Venema

Email: hq@be.ebanctrade.com

E Banc Trade Pty Ltd | 2 Production Ave Warana QLD | Locked Bag 151 Buddina Q 4575 | Tel: 07 5437 7220 | Fax: 07 5437 7230 Email: hq@ebanctrade.com | Website: www.ebanctrade.com