

FROM THE ADMIN DESK

MISSION

Our mission is to facilitate the exchange of goods and services in an environment of fair and equitable trading to create a feeling of well being over and above the member's expectation

OUR VALUES

INTEGRITY

Walking our talk, standing in our own truth

COMMUNITY

Helping and giving back to our community

EDUCATION

Continually educating ourselves enabling healthy growth

KNOWLEDGE

Acquiring knowledge and addressing the needs of our customers and the greater community

RESPECT

Respecting each other, our valued customers, and the underprivileged

COMMUNICATION

Encouraging open and continual communication; building trust

OUR GUIDING PRINCIPLES

- Our prosperity parallels that of our community, locally, nationally and internationally

NETWORKING NIGHT A SUCCESS

Over 70 Businesses were represented at a Networking/Trade Night held recently at Rosati's Restaurant in New Farm.

In a relaxed atmosphere, members took the opportunity to mingle and mix with other business owners and representatives, exchange business cards, discuss business and make valuable acquaintances in the business world. These nights always help to stimulate trading between members as its always nice to do business with people you know.

Two of our newer members in Jill Faithfull (The Seafood Lady from Cairns) and Ron Fenwick (area manager from Clickdisc-Business & Community Directory) took the opportunity to promote their businesses with a short talk on the night.

Guest speaker for the night was managing director of E Banc Trade, Mr. Neil East from the Sunshine Coast who gave an interesting talk on the expansion of E Banc Trade internationally with particular emphasis on Vietnam and the import and export opportunities arising from that expansion overseas.

Lucky prizewinners on the night were Mr. Leigh Ewart (Australasian Finance Group) Nancy and Murray Wells (Amazing Clean - Chermside) and Lukwa Samway (Kao Jai Thai Restaurant and Coffee Lounge - Aspley).

Thanks go to Rosati's Restaurant and Staff for their excellent food and hospitality on the night.

For your Diary - Future E Banc Trade Functions

Real Estate Seminar

Date - Tuesday 21st September

Time - 7.30 pm

Venue - Unit 9 / 62 Bishop St, Kelvin Grove

"Making the buying and selling of Real Estate easier using an E Banc Trade Dollar Component"

Limited to 12 members who have not previously bought or sold property using E Banc Trade Dollars

- We endeavor to create a feeling of wellbeing over and above the expectation of licensees, staff and members
- We embrace all cultures, we judge none
- Risk making a wrong decision quickly rather than no decision at all
- Licensees are most important to continued growth, as are staff and members
- Staff ideas are valued as we continually strive to improve the business formula
- Dare to be different - think and work faster, smarter and with less
- One thing that can be promised is change - it inspires innovation
- Communication engenders trust and loyalty - ring back
- If you become emotional in a decision, pass it on to someone else
- Every policy decision is based upon the wellbeing of our members

Good News - Good News

We now have a number of members in our area offering 100% Trade on goods and services which currently totals over \$20,000 per month and is growing rapidly. Offering a monthly quota or a special at 100% Trade is an excellent way to get members through your door and gives you an opportunity to build your client base both in the trade and cash worlds as all of our members have friends, family, business acquaintances and clients in the cash world.

Speak to Mal on (07) 3356 8811 for enquires about joining or accessing these 100% Trade members.

Trading Tips

Are you utilising all the opportunities provided by E Banc Trade to increase your sales and access goods & services?

1. Attending Networking/Trade Nights regularly
2. Advertising on our local or national newsletters
3. Using the classifieds section on our website to buy and sell goods
4. Using the auction site to buy & sell goods
5. Using the online membership directory or printed Queensland and National directories to access goods and services
6. Your business can be listed under four different categories in the directory, are you taking advantage of that to be found easily
7. Are you thinking nationally & internationally - can you expand your trading interstate and overseas?
8. We have members keen to spend Trade Dollars with you. Are your phone, fax & email details current?

MEMBERS MARKET

You are able to pre-purchase booklets of 10 at a discounted rate for Xmas at 50% Trade from Gleemerz

This offer is available only until the end of September

Be Quick, This Offer Can't Be Repeated!

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* Late model vehicles only.

Authorized By _____

Date: ___/___/2004

Conditions: For Use only on sedans. Not redeemable for cash. If found please send to : P.O.Box 799 Lutwyche Qld 4030



“Creating Wealth Cooperatively”

Members of E Banc Trade are being offered an opportunity to assist with capital raising for an Australian public unlisted company to enable it to meet international demand for its products. *EcoHydra Australia Ltd* has a unique range of the latest generation of antimicrobial products.

The Opportunity

Through The Big Australian Cooperative Limited, members may participate in the Cooperative's Unit Trust shareholding in *EcoHydra* with contributions of \$5000 cash / \$3000 trade per unit and multiples thereof. The guaranteed minimum cash return on your overall investment is 5% pa paid in six monthly intervals.

Enquires can be directed to Bill Hay by phone: (07) 3229 6046 or visit the following web pages for further information www.bigcooperative.com.au and www.ecohydra.com.



Modern Australian Cuisine

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From 6 p.m to 10 p.m

Specials Are Not Included on E-Banc
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Fax: 07 3369 8008

E-mail:

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- Land and/or Construction Loans
- Debt Reduction / Consolidation Loans
- Investments Loans
- Removal Home Loans
- “Gifted” and “E Banc Trade” Deposits
- Flexible Acceptance Criteria
- Application Fees accepted in Trade Dollars

PHONE DIRECT: 3229 6046

www.bigcooperative.com.au

Scented Hands

1 Hour Gift Vouchers for \$50 available on Full Trade. Speak to staff at E Banc Trade North Bris.



Swedish Relaxation Massages
Deep Tissue - Reflexology



½ hr. \$30 - 1 hr. \$50 - 1 ½ hr. \$70 -
2hr. \$90



Performer White A4 80gsm

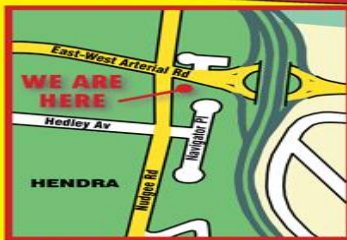
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Let the professionals take the hassle out of your function

Offering a super special for the next few months to E Banc Trade members

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(Be quick for this offer!!)

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 M. 0409 618 062



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Sonia Barnes

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Now Taking Bookings for Christmas Functions

NEW MEMBERS

Welcome to Our New E - Banc Members

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Low cost holiday & accommodation promotions that reward customer loyalty. Get an advantage over your competitors. Ideal for closing the sale, increase advertising impact, getting your quote accepted on the spot, selling up, staff incentives.

Contact Robert Mitchell
Ph: 1300 133 770

Quote of The Week

"The golden opportunity you are seeking is in yourself. It is not in your environment; it is not in luck or chance, or the help of others; it is in yourself alone".

Orison Swett Marden

Base Cosmetics

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Happy Trading

