BANC TRADER OCTOBER 2004

From day one it was always dreamed that E Banc Trade would be set up for the wellbeing of the members and not the owners of the exchange. All the negatives in the trade industry were identified and simply eliminated. What was left was the formula for E Banc Trade which is developed around the philosophy:

Right price, trade dollar component negotiable

Continued on Page 2

Trading alternatives for business, for lifestyle, for you

www.ebanctrade.com

E Banc Trader Volume 5 Issue 10



www.ebanctrade.com

OUR MISSION

Our mission is to facilitate the exchange of goods and services in an environment of fair and equitable trading to create a feeling of well being over and above the member's expectation

OUR GUIDING PRINCIPLES

- Our prosperity parallels that of our community, locally, nationally and internationally
- Every policy decision is based upon the wellbeing of our members
- We endeavour to create a feeling of wellbeing over and above the expectation of licensees, staff and members
- We embrace all cultures, we judge none
- Risk making a wrong decision quickly rather than no decision at all
- Licensees are most important to continued growth, as are staff and members
- Staff ideas are valued as we continually strive to improve the business formula
- Dare to be different think and work faster, smarter and with less
- One thing that can be promised is change it inspires innovation
- Communication engenders trust and loyalty – ring back
- If you become emotional in a decision, pass it on to someone else

OUR VALUES

Walking our talk, standing in our own truth

COMMUNITY

Helping and giving back to our community

EDUCATION

Continually educating ourselves enabling healthy growth

KNOWLEDGE

Acquiring knowledge and addressing the needs of our customers and the greater community

RESPECT

Respecting each other, our valued customers, and the underprivileged

COMMUNICATION

Encouraging open and continual communication; building trust

Forefront

Continued from front page:

This means that a product or service should be sold with a blend of cash and trade. If you choose to sell on full trade, that's fine, but make sure you get direct reciprocal benefit so you can buy back on full trade.

Our fee structure, where only the person buying pays around 5% and not the person providing the product, is in place for the wellbeing of the trade exchange.

We have created a website that is user friendly and as much information as possible is available for all to view.

Initially the exchange was geared towards being as equally strong in goods and services as it is in property. This has now been reviewed and we are now introducing another strength in the area of Imports and Exports. We are currently gearing up to offer all our members the opportunity to key into our superior international marketing strategy and sell products direct to Asia, as well as buy direct from the manufacturer at the normal wholesale price in Asia without the addition of any middle agent costs. This will enable the exchange to provide a consistent supply of product at the manufacturer's wholesale price with a component of trade, and to establish a complete marketing network for members to sell product overseas without the normal costs attributed to setting up such a market. We have already organised five container loads of samples which will arrive in November. The samples will initially be based at the national Head Office, then samples will be sent to other E Banc Trade display centres around the country. As a special to our members, we are inviting all to our clearance sale to be held on the 16th October at the Sunshine Coast warehouse. We need to clear some space for new products arriving.

Coupled with this new opportunity, the property market has turned and accordingly will provide greater opportunity for members to purchase properties and fulfil the Australian dream to own a home. In keeping with our philosophy of *right price trade dollar component negotiable*, we make every endeavour to ensure these properties are offered at market value.

Many people have taken advantage of this opportunity in the past and have been able to successfully cash convert their trade dollars. When the cash property market is weak we become very strong.

All the above is controlled and monitored by our **Guiding Principles** set out to the left.

Executive Advisory Committee

Notification of Change to the Operating Rules and Regulations of E Banc Trade

Clause 3 What Each Member Will Do

Each member must:-

g. Conform to the Privacy Policy displayed on the corporate website, and to Trade Guidelines issued by E banc Trade from time to time.

This addition (in italics) has been necessary to clarify to members that the E Banc Trade Privacy Policy forms part of the Trading Guidelines and by joining E Banc Trade and signing the membership application form, all members agree to abide by the Privacy Policy. A copy of the privacy policy has been included in the October mail-out to offline members.

DISCLAIMER: While every care has been taken in preparing this publication, E Banc Trade Pty Ltd (including its Executive Advisory Committee, associates and agents) will not accept any responsibility or liability to any person or corporation seeking to rely on any information, advice or opinion provided in this publication or otherwise given in any manner by the Executive Advisory Committee, associates and agents of E Banc Trade Pty Ltd for any loss or damage of whatever nature suffered by any such person or corporation. No part of this publication may be reproduced in any manner without the permission of E Banc Trade Pty Ltd.

Real Estate

Real Estate around Australia available to E Banc Trade Members





Outlook Realty Pty Ltd has a variety of residential, commercial, industrial properties as well as land and businesses for sale. Check out the property section at www.ebanctrade.com

LAND (ID: 498)

Residential building blocks Located in prestige new estate Gold Coast area





Priced at: \$266,000.00 (\$186,200 cash / \$79,800 E Banc Trade)

CABOOLTURE SOUTH HOME (ID: 520)

Highset Older Style Home 3 Brms with Utility Room Underneath Land Area 405m - Front and Rear Balconies





Priced at: \$190,000.00 (\$165,000 cash / \$25,000 E Banc Trade)

For Real Estate Enquires Phone (07) 5437 7076 Email realestate@outlookre.com



Terreno Group

Reach over 70,000 potential buyers weekly with our direct marketing approach

YOUR PERSONAL REAL ESTATE CONSULTANTS 'Connecting people to property' Servicing the Sunshine Coast & Brisbane

List and sell your property with us during October/November and pay 30% of the real estate commission in Trade (only in conjunction with our direct marketing concept). GST cash only.

Residential/Commercial Sales and Leasing Do you have a project that needs marketing ? Not sure where to start ?

Then call us now to arrange an appointment to discuss the options available to you. Call us now for an obligation free market appraisal. We are members of the network of worldwide estate agents NWWEA - Open your property to the world 24/7

Contact: Allan Humphreys Phone: 07 5473 9555 Email: realestate@terrenogroup.com Webpage: www.terrenogroup.com.au



E Banc Trade has an exclusive marquee at the Sunshine Coast Home Show and Outdoor Adventure Expo, to be held over 3 days: October 22nd and 24th and Quad Park - (Kawana Sports Complex).

E Banc Traders have the opportunity to take a display site in our exclusive E Banc Trade marquee. Choose between space only exhibits or panelled, floored and carpeted sites. Limited sites are available in the E Banc Trade Marquee from \$350 50/50. As with last year, our marquee will be supported by musicians and sporting identities. Email you "expression of interest" to info@efoundation.cc ASAP.

This presents a fantastic opportunity for you to display your business at one of this region's biggest annual events, with an attendance of some 30,000 plus. If you require further information, please do not hesitate to contact **Michelle Williams on 5437 7220**

E Banc Trader Volume 5 Issue 10

Admin Tips

Helpful reminders from the desk of our Customer Support Manager



Good Business Practice

Smart E Banc Trade retailers profit from satisfied customers.

The key to succeeding in Australia's growing retail industry is providing quality customer service that complies with fair trading laws and practices.

Smart E Banc Traders recognise satisfying customers as fundamental to business success, and the way they treat customers could either improve or reduce their profits. Once customers are lost, it's hard to get them back, and they may also tell friends and family not to use your business. Smart businesses that comply with principles of fair and honest trading, have an added advantage over those that treat customers badly and without respect.

By complying with fair trading laws, businesses provide basic consumer rights and ensure customer satisfaction. The long term result is repeat business, word of month advertising, and recommendation . . . Vital for the success of any business.

E Banc Trade policies, in respect to general trading, to which members must adhere, provide the confidence to buyers to trade wherever the E Banc Trade logo is displayed.

Display your E Banc Trade logo with pride . . . it is the sign of fair trading.

RADING TIPS *from* Customer Suppor

Something to Sell? **ONLINE CLASSIFIEDS**

A free listing service for members to buy and sell items over the Internet!

As a free service to E Banc Trade members, classifieds can be listed on the online Classifieds site by members who wish to buy or sell new or used items, and agree to abide by the E Banc Trade philosophy of right price, trade Do you know that you can set up a component negotiable.

Need gift ideas?

birthday, anniversary, new baby or a special occasion, remember to search within the E Banc Trade system. We conditions apply. have many members who could help florists, gift services, gift baskets, arts more information on 07 5437 7220 or and crafts, cake decorators, party email customersupport@ebanctrade.com supplies, clothing, jewellery and much more!

Reward your Staff

If you would like to reward your staff or give a Christmas bonus, E Banc Trade has gift vouchers available in denominations of 10, 20, 50, 100 E Banc Trade dollars.

Gift vouchers are purchased with E Banc Trade dollars and are NOT redeemable for cash. Gift vouchers are, as the name suggests, a voucher that allows a nonmember friend, family, or staff member the ability to share in the lifestyle benefits of E Banc Trade. Transaction fees are not charged when Gift Vouchers are spent.

fee free account for your staff?

Use E Banc Trade dollars as incentives and over-award payments. Members can When you need a gift, whether it be for a arrange to pay their staff in part trade via a dedicated staff account that can be established for this purpose. Some Please contact Customer Support at Head Office for

When booking your Christmas party – think trade first.

We have many members with venues that cater for Christmas parties. Or if you are available for Christmas dinners or parties and wish to be promoted, contact usl



E Foundation Report

Do you know someone who needs Sponsoring?

Rising costs not only affect our businesses, but also impact on our families' recreational activities. No matter how hard sporting clubs try to subsidise insurance and registration fees, or offset the costs of uniforms and equipment, a serious lack of funds and the increasing difficulty in fundraising hinder Club administrators from achieving their objectives.

The E Foundation can HELP.

Sponsorship through the E Foundation can, and does, conserve cash. Imagine receiving what amounts to a 30-50% discount on your printing, signage, canteen products, raffle prizes, team photos, stationery, and equipment; or towards your clubs accommodation and food when travelling; or even on extensions and improvements to your facilities. That 30-50% saved in cash can go towards subsidising members or improving your Club's amenities. Sponsorship trade dollars can also be used in negotiating with councils on improving your facilities on a dollar for dollar basis.

The E Foundation Inc is expanding sponsorships over the next twelve months. If you know someone who "needs a hand" then contact us on info@efoundation.cc.

UPCOMING EVENTS

October 8th: As a co-sponsor of the Juniper/Mooloolaba Chamber of Commerce, Charity Golf Challenge, in aid of the Pat Rafter, "Cherish the Children Foundation", we invite you to a terrific day of golfing fun at Twin Waters.

Email: gomooloolaba2@bigpond.com, for further information...

November 5th: E Foundation/AMP Royal Blind Foundation Charity Golf Day, at Pelican Waters. Why not get together a group of staff or friends as an early Christmas celebration. A great golf course, terrific food, cold drinks and loads of prizes will make this day memorable. Ambrose format, shotgun start. Email: info@efoundation.cc or call the office for information on these two events.

CONGRATULATIONS

We congratulate the following E Banc Trade and E Foundation sponsored individuals on their recent successes.

Brad McIntosh: Young Brad has just completed a successful golfing season, finishing in the top three placings at the Gosford, Terrigal & Beverley Park Pro-ams. Brad's next challenge has just commenced as he has headed overseas for the European Tour Qualifying School. Good luck Brad.

Matt O'Grady: In his "rookie year with the ORT V8 Brutes Motor Racing Team, young Matt O'Grady, driving the Donut King/E Banc Trade VY SS Commodore finished the season a very creditable 13th. That's in the top half of the competition. Well done Matt, we look forward to next season's opener.

Emma Sheers: Emma continues her WORLD domination as the WORLD'S BEST Slalom water skier. We are proud to be a small part in your success Emma.

E Banc Trade Head Office Warehouse Deals

New High quality Jewellery 50% Trade 50% Cash

Yellow gold necklace, gold bracelet, opal pendant, and assorted gold and white gold rings all with 30% of Valuation price.

Wipe Away Price Tickets now displayed and available at the E Banc Trade warehouse.

Wipe Away specialises in tickets and tags laminated for reusability and point of sale products.

50% trade 50% cash

www.wipeawaypricetickets.com.au

Gourmet Foods

Chocolate, fudge, chocolatecoated coffee beans, tea/ coffee and biscuits.

70-80% Trade

New Verdite Stone carving available in the warehouse. Valued between \$800- \$9000

- Mother and Child Elephant
- Group of 4 Kudu's on base
- Black Rhino
- Lion and club sitting
- Lion against tree
- Lady bust with boss
- Lady with tall head ware
- Lady Kneeling

Trade Percentages are Negotiable 55% - 65% Trade

Hand Painted Shot Glasses-2 for \$7.00 at 80% Trade



E Banc Trader Volume 5 Issue 10

Members Market

E Banc Trade members offering great Trade specials for the month of October

New Primus Trade Rate Structure

Cash convert your E Banc Trade dollars and save as a bonus!

Australia Wide Calls. Corwell (Accredited agents for Primus Trade) maintain the 50% Trade at a new competitive Australia Wide rate.

Flag fall charges on Long Distance and calls to mobiles are at an all time low making short time calls very much cheaper.

- Local Calls 20% Trade and do not require an override prefix.
- **Calls to Mobiles** 20% Trade, surely this must be the most competitive rate offered anywhere.

Make a Comparison - Corwell offers a comparison service. Fax a copy of your bill and we will computer check it against Primus Trade rates and demonstrate the benefits.

Corwell Pty Ltd: Phone: 07 5533 7170 Fax: 07 5533 7401

Ray Gray Mobile: 0416 121 724 Email: corwell@winshop.com.au

Panda 27" LCD TV

Brand new unopened Panda 27" LCD TV with full warranty. Built in the same factory as the equivalent Sony model, Panda 27" LCD TV incorporates Sony's sleek and stylish Floating Screen design.

- Screen display: 16:9
- Resolution: 1280 x 720
- View angle: 170°
- Colours: 16700000
- Picture: no flicker, no radiation, antielectromagnetic interference, digital comb filter, natural innervation video technology
- High luminance screen: 500cd/m2
- High contrast screen: 500:1
- PČ display: VGA, SVGA, XGA, SXGA
- PC interface: analogue RGB
- High definition interface: RGB interface, Y/ Pr/Pb interface

Naturist Resort Investment

A group of E Banc Trade members are combining to purchase a run down retreat in country Victoria which they plan to upgrade to a 4 star standard with cash / trade dollars and they are extending the opportunity for other traders to get involved.

The property is 60 hectares in size, has 5 houses, huge hostel, community centre, heated pool, tennis courts, 44 caravan sites, commercial kitchen and lots more. The development has huge growth potential and after the upgrade should generate substantial cash returns for those involved. Finance is available (conditions apply) and you can get involved from as little as \$1,000 (60% cash / 40% trade)

Call to arrange an inspection

Full details can be found at www.bengatta.com.au

Contact: Ken McNamara Phone: 03 5831 6405 Mobile: 0413 555 908 Webpage: www.bengatta.com.au

Aim Business Consulting

Are you getting the profits you want?

Action based business planning for finance applications, marketing and growth strategies, succession planning. Identifying and implementing actions to give you more profit and faster.

Systems to free up your time. Business coaching. Flexible packages to suit your business and budget.

Contact: Ian Mallett Phone: 02 4942 6624 Email: imallett@cnn.net.au Webpage: www.aimbusnesssolutions.com

- Support high definition: 720P/1080i
 DVD interface; Y Pr/Pb is compatible with
- DVD interface; Y_PI/PD is compatible with Y/Cr/Cb
- AV interface: one-way
- S terminal: one-way
- CATV interface: one-way
- Power supply: AC100-245V, 50/60Hz
- No distortion sound power : 2 x 5W
- Earphone interface: one-way
- Frequency response time: 16.6ms
- Point matrix: 0.46mm

\$8299.00 - 50% Trade Hurry - Only 2 left!

Mobile: 0404 022 220

Contact: Joe



Antiques and Used furniture. We buy and sell anything of value. Now trading **60%** Trade on all stock during October. We look forward to your business. E Banc Trade members are always welcome. New items arriving daily.

Large Hardwood Table with Cutlery Draw (Seats 8 People) - \$1495

> 1930s Leadlight Kitchen Dresser - \$695

1930s Kitchen Dresser Vic Glass - \$595

1920s Leadlight Half Round Crystal Cabinet- \$1250

1920s Half Round Hall Table - On Special \$165

Round Dinning Table with 4 Chairs - \$175

4 Draw Singer Sewing Machine - \$495 Vintage Standard

Lamps - Starting from \$145

For more information about our items please visit our webpage www.willysbazaar.com

Address:120 Douglas Pde, Williamstown, SA Contact: John Lah Phone: 03 9397 6841 Webpage: www.willysbazaar.com

Christmas Cards

Christmas is approaching yet again!

What better way to say

thank you to your customers and friends, and renew acquaintances for the new year than with a personalist card?

Card, envelope and printing only \$2.50 + GST - Min. 100

Your message, including your logo can be printed in red, blue, green or black. Second and PMS colours add \$25.00

Simply pick your favourite card (and a second choice in case that one isn't available) from our website, www.perthshells.com/cards/index.htm. Pick a verse. Call us for a product list and order form if you are not on the net.

50% Trade

Contact: Merv Cooper Phone: 08 9443 6661 Fax: 08 9443 6662 Email: merv@perthshells.com Webpage: www.perthshells.com Location: Western Australia

Our name says it all: Quality Inspections.

Tax Depreciation Schedules
 Sinking Fund Forecasts
 OHS, Environmental and Laboratory Compliance Audits
 Electronic Based Risk Management Systems

CALL QUALITY INSPECTIONS AUSTRALIA NOW: 1300 309 201 Mob 0402 259 479 • Email qia@optusnet.com.au

CATCH ME AT THE AUSSIE FISHING PAR Big Boy's Pond Barra Creek Mixed Species Lake 50% Trade

Banc Ph: (07) 5448 7514 www.aussiefishingpark.com Bli Bli on the Sunshine Coast

See Us Upholstery

Automotive and marine upholstery. We specialise in roof lining repairs.

Between 50 - 100% Trade

Address: 223 Nicklin Way Warana Contact: Paul Hipwell Mobile: 0417 773 646



Contact: Theresa Chorley Phone: 07 5437 7380 Email: findit@accom2share.com.au Webpage: www.accom2share.com.au Millionaires Dining and Introduction Club

SINGLES, JOIN TODAY TO MEET NEW AND INTERESTING PEOPLE!

Millionaires Dining Club is a respected lifestyle club for all singles looking to make friends and build relationships. Come join us for great weekend getaways, fine wining and dining, picnics, BBQs, fishing trips and even fitness get togethers like surfing. Taking members of all ages. **60% Trade**.

If you are looking for that special someone then let us do all the hard work in finding him/her for you!

Book now for our Summer Weekends

Contact: Lucy Mobile: 07 38 033 003

Looking for a HOUSEMATE ? Have Share Accommodation To Offer?

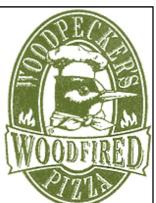
Use the FREE SEARCH Facility PLACE AN AD FOR FREE IT'S EASY

www.accom2share.com.au

Woodpecker's Woodfired Pizza We accept E Banc Trade Monday through to Thursday. 50% Trade.

Pizza restaurant - we guarantee great tasting Pizza, second to none pasta, and mouth watering deserts.

Open 7 nights a week from 6:00pm to 12pm and Fridays from 12pm to 2:30pm. We also cater for work parties, functions and luncheons. Whatever the occasion give us a call



Contact: Lesley Stevenson Phone: 08 9388 1122 Website: www.woodpeckerspizza.citysearch.com.au

maria garcia

BIG JEWELLERY SALE!!



60% Trade at Wholesale prices

Please visit our website and browse the available jewellery items or give us a call for more information. Below is a small listing of the jewellery available.

> Antique Rubin (Yellow Gold) Wholesale: \$770(60% Trade)

Antique 4 Ct Genuine Amethyst (Yellow Gold) Wholesale: \$1155(60% Trade)

Incredible Beautiful Ring (Yellow Gold) Wholesale: \$2450(60% Trade)

1 Ct Genuine Blue Topaz & Diamond (White Gold) Wholesale: \$1015(60% Trade)

1 Ct Genuine Blue Topaz & Diamond (White Gold) Wholesale: \$1015(60% Trade)

1 Ct Rubies & Diamonds (White Gold) Wholesale: \$1295(60% Trade)

To view and order products online. Log-in as a Member of "E Banc Trade" by clicking on "distributors" (topbar right hand side) and using Username: ebanc & Password: trade - Read the following instruction page for your order process. Down the page click on "Secure Order Facility". For more information, please call us with any questions.

Contact: Regine Kjellerup Phone: 07 3366 0399 Email: regine@mariagarcia.com.au Webpage: www.mariagarcia.com.au Location: Gold Coast

Celestine Retreat



Luxury 1 and 2 bedroom self contained chalets, located high on Mt Shadforth with spectacular views over the Great Southern Ocean. Large 2 person spa. Only 3 kms from Denmark WA.

50% Trade

404 Mt Shadforth, Denmark WA 6333 Contact: Sherri Clarke Phone: 08 9848 3000 Website: www.celestineretreat.com



Each room has its own ensuite with overhead heat lamps. The rooms are tastefully furnished and look out into natural woodland filled with native birds. All have glass sliding doors that access the wide verandah. Carpet, reverse cycle air-conditioning, overhead fan, electric blankets and tea/coffee making facilities are standard room features.

We have a large comfortable guest lounge with TV/VCR/DVD, player piano, library, log fire and airconditioning.

Offering 50% Trade

99 Beaufort Street, West Tooday WA 6566 Contact: Craig Lomax Phone: 08 9574 2636 Email: info@pecanhill.com.au Webpage: www.pecanhill.com.au

Adelphi Apartments

Perth's alternative to high priced hotels. Situated at the foot of Kings Park Jacobs Ladder, on Mounts Bay Road, in Perth City (at bus route). Fully serviced apartment with daily, weekly, and monthly rates making the Adelphi Hotel perfect for all.

Up to 50% Trade

130A Mounts Bay Road, Perth WA 6000 Contact: Sam Luu Phone: 08 9322 4666 Fax: 08 9322 4580

For Sale: Seafarer Boat

5m Seafarer Boat \$25,000 Cash \$14,000 Trade

New Seafarer 5.0m Venus Half Cabin, Johnson 90hp Outboard on Dunbier Roller Matic Trailer single axle with brakes mechanical override.

Includes:

80 litre plus underfloor tank, canopy, compass, Full bunks with in fill, rear boarding platform with ladder, navigation lights, rear fold down lounge. With legendary rough water performance the Venus is an all purpose boat, ready for coastal fishing and great handling for water skiing.

Contact: Lewis Reid Phillips Marine, 378 Wagga Road Lavington NSW 2641 Phone: 02 6040 1433 Email: phillipsmarine@bigpond.com

Air-Conditioners

Summer is well on its way and at Key Wholesalers we are having a great new season special on air-conditioners!

1.5hp / 3.2kw \$699 - \$69.99 Trade 2.5hp / 5.3kw \$899 - \$89.10 Trade 3.0hp / 7.0kw \$1099 - \$109.90 Trade

Effective from 1st October. The new stock will be here around 15 October.

Key Wholesalers Pty Ltd Contact: Kit Kennedy Phone: 07 5437 7188 Mobile: 0419 677 655 Free Call: 1300 88 10 58



Atomic Gaming

Laptops 5-25% Trade - upon quotation Computers 5-25% Trade – upon quotation Computer Hardware 5-25% Trade - upon quotation

Games Retail PS2 - X Box - Gamecube - PC 20% Trade

PC Repair Labour - 100% Trade (Note % Dependant on Workload)

PC Repair Onsite - 100% Trade (\$30 Cash Travel Surcharge)

Internet Access 100% Trade - \$50.00 Blocks

Console Game Hire (ps2, X Box, GC) 100% Trade - \$50.00 Blocks

> PC Game Hire 50% Trade \$50.00 Blocks

Disk Wizard Repair Service

Address: 44 Aerodrome Rd, Maroochydore Contact: Wade or Lopaka Phone: 07 5479 0544 Email: contactus@atomicgaming.com.au

Courier Net

Move anything from envelopes to elephants. We will match your current courier prices. **Up to 50% Trade.**

Contact: Dan Jensen Phone: 08 9455 5599 Fax: 08 9455 6253 Email: djensen@couriernet.com.au Commerce Ave, Warana, Sunshine Coast



AUSTRALIAN CONTACTS

SOUTH AUSTRALIA Adalaida

Aucialuc
Paul Humphries
SA Country
Chris Bretag

Adelaide NE David Johnson

TASMANIA

Tasmania Jon Clifton Tel: 08 8665 7060 Mob: 0428 485 651 Tel: 08 8396 1899 Mob: 0421 452 855

Tel: 1300 852 434 Mob: 0413 991 484

VICTORIA

Albury / Wodonga Tel: 03 5447 2113 Neville Maconachie Mob: 0418 346 307 Ballarat Tel: 03 5447 2113 Neville Maconachie Mob: 0418 346 307 Bendigo Tel: 03 5447 2113 Neville Maconachie Mob: 0418 346 307 Geelong Tel: 03 5221 9377 John Neskovski Mob: 0411 711 266 Tel: 03 5823 5555 Goulburn Valley Ken McNamara Melbourne CBD Tel: 03 9815 0519 Andrew Hendy Mob: 0403 052 141 Melbourne Central Tel: 03 9888 9444 Ross & Di Cantelo Mob: 0419 686 885 Melbourne North Tel: 03 9484 4888 Paul Ammoun Mob: 0411 752 595 Melbourne Outer South Tel: 03 9800 4410 Anne Christoffelsz Mob: 0409 659 757 Melbourne South Tel: 1300 852 434 Jon Clifton Mob: 0413 991 484 Melhourne West Tel: 03 9888 9444 Ross & Di Cantelo **Mornington Peninsula** Tel: 03 5978 8188 Guy Senior Tony McMillan Mob: 0413 156 665

HEAD OFFICE

Sunshine Coast Tel: 07 5437 7220 Fax: 07 5437 7230 Email: hg@ebanctrade.com

Outlook Realty Tel: 07 5437 7076 Fax: 07 5437 7231 Email: realestate@outlookre.com

QUEENSLAND

Brisbane North	Tel: 07 3356 8811
Matt & Cecilia Darragh	Mob: 0421 282 716
Brisbane South Bob Bennett	Tel: 07 5502 0377
Brisbane West	Tel: 1300 881 146
Val Scott	Mob: 0402 973 192
Cairns & Qld North	Tel: 07 4041 6450
Stephen Golinelli	Mob: 0417 790 473
Gold Coast	Tel: 07 5502 0377
Bob Bennett	Mob: 0405 710 433
Gympie & Sunshine Coast Hinterland <i>Charles Shewring</i>	Tel: 07 5485 2240 Mob: 0417 792 944
Mackay	Tel: 07 4957 3757
Ingolf Mueller Mo	ob: 0410 091 119
Rockhampton	Tel: 07 4922 2062
Cameron Arnold	Mob: 0414 777 432
South Burnett Colin Forsyth	Tel: 0418 9894 134
Toowoomba	Tel: 07 4634 1233
Darryl & Jane Lindsay	Mob: 0438 397 745
Townsville	Tel: 07 4041 6450
Stephen Golinelli	Mob: 0417 790 473
Wide Bay & Burnett	Tel: 07 4154 3915

Wide Bay & Burnett Ron Goldsmith Mob: 0415 252 985

NEW SOUTH	W
Coffs Harbour	

Newcastle

ALES Tel: 02 4962 1650 Mob: 0412 216 037 Mike Hancock Tel: 02 4962 1650 Mike Hancock Mob: 0412 216 037 **NSW Central & Mid North Coast** Tel: 02 4962 1650 Mike Hancock Mob: 0412 216 037 Tel: 03 5480 1753 **NSW Regional South**

Mob: 0418 978 224

Tel: 02 9362 1331

Mob: 0411 337 711

Mob: 0417 657 212

Tel: 02 4962 1650

Mob: 0412 216 037

Tel: 02 9594 1706

Mob: 0413 949 595

Mob: 0403 070 021

Tel: 02 9836 2679

Mob: 0417 657 212

Tel: 02 9594 1706

Mob: 0413 949 595

Mob: 0403 070 021

Tel: 02 9836 2679

Mob: 0417 657 212

Tel: 02 9836 2679

Mob: 0417 657 212

Tel: 02 4226 2882

Mob: 0418 975 224

Craig Coutts Sydney East Grant Dwyer Sydney Blue Mountains Tel: 02 9836 2679 Lynne McDowell Svdnev North Shore Mike Hancock Svdnev Outer S-W Kevin McNelis Joseph Dovolil Sydney Outer West Lynne McDowell Sydney South Kevin McNelis Joseph Dovolil Sydney South West Lynne McDowell Sydney West / NW Lynne McDowell Wollongong Mark Mallinson

WA

WA Perth South John & Ethne Holt WA Perth Central Daniel Bahk WA South Coast Craig Otto WA South West Coast Gary Johnson

ACT Craig Petroni

Tel: 02 6242 9722 Mob: 0407 996 31

INTERNATIONAL CONTACTS

<u>NETHERLANDS</u>

Head Office

Tel: 0900-5112222 Therecia Venema Mob: 06-2952 2971 Email: hg@nl.ebanctrade.com

HUNGARY

Head Office John Koleszar Csaba Sasvari Email: hq@hu.ebanctrade.com

Tel: +31 50 3146 527 Mob: 0408 645 066 Mob: 020 9511090

Mob: 0419 686 885

Mob: 0412 156 665

VIETNAM

Nguyen Tien Bang Tel: +84 893 02897 Email: hq@vn.ebanctrade.com

UNITED KINGDOM lan Godbold Tel: 0188 3717 7748 Email: hg@uk.ebanctrade.com

SINGAPORE Andrew Goh Tel: 9126 6401 Email: hq@sg.ebanctrade.com

MALAYSIA Head Office Esther Loh

Tel: +60 3 7781 0233

Email: hqmsia@eplanettrade.com

BELGIUM Head Office Tel: 0900-5112222 Therecia Venema Email: hq@be.ebanctrade.com

E Banc Trade Pty Ltd | 2 Production Ave Warana QLD | Locked Bag 151 Buddina Q 4575 | Tel: 07 5437 7220 | Fax: 07 5437 7230 Email: hq@ebanctrade.com | Website: www.ebanctrade.com